

**ROLE OF SALES BUDGETING IN CARPET
INDUSTRY IN NEPAL**
(With Reference To Dhaulagiri Carpet Industry)

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RECOMMENDATION

This is to certify that the thesis

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(With Reference to Dhaulagiri Carpet Industry)

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DECLARATION

I hereby declare that the work reported in this thesis entitled “**Role of Sales Budgeting in Carpet Industry in Nepal (With Reference to Dhaulagiri Carpet Industry)**” submitted to Office of the Dean, Faculty of Management, Tribhuvan University, is my original work done in the form of partial fulfillment of the requirement for the degree of Master of Business Studies (MBS) under the supervision of **Prof. Dr. Kamal Deep Dhakal** and **Romakanta Bhattarai** of Shanker Dev Campus, T.U.

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ABBREVIATIONS

BEP	:	Break Even Point
CBDC	:	Construction Business Development Council
CBS	:	Central Bureau of Statistics
CVP	:	Cost Volume Profit
DCI	:	Daulagiri Carpet Industry
DDC	:	Dairy Development Corporation
DLC	:	Direct Labour Cost
DLH	:	Direct Labour Hour
EC	:	Executive Committee
EOQ	:	Economic order Quantity
FC	:	Fixed cost
GDP	:	Gross Domestic Product
IRR	:	Internal Rate of Return
KMSS	:	Kathmandu Milk Supply Scheme
MOOC	:	Mahabaudha Okubahal Occupational Co-operative
NMC	:	Nepal Multi-Purpose Co-operative
NPV	:	Net Present Value
NT	:	Nepal Telecom
PPC	:	Profit Planning and Control
STCL	:	Salt Trading Corporation Limited
VC	:	Variable cost