

**EVALUATION OF SALES AND PURCHASE BUDGET
OF NEPAL OIL CORPORATION**

A THESIS

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Submitted to:

**Office of the Dean
Faculty of Management
Tribhuvan University**

**In partial fulfillment of the requirements for the Degree of
Master of Business Studies (MBS)**

**New Baneshwor, Kathmandu
February, 2009**

VIVA- VOCE SHEET

We have conducted the VIVA-VOCE Examination of the thesis presented
by:
Jeeban Giri

Entitled

"Evaluation of Sales and Purchase Budget of Nepal Oil Corporation"

and found that the thesis to be original work of the student and written in accordance with the prescribed format. We recommend the thesis to be accepted as partial fulfillment of the requirement for the Master of Business Studies (MBS).

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ACKNOWLEDEMENTS

This thesis entitled "*Evaluation of Sales and Purchase Budget of Nepal Oil Corporation*" has been prepared for the partial fulfillment of Master of Business Studies (M.B.S.)

First of all I would like to thank and offer gratitude to my respected research advisor, **Mr. Rewan Kumar Dahal**, lecturer in Nepal commerce Campus, Faculty of Management, T.U. for his invaluable and wholehearted support through out the course of study. I am highly indebted to them for their kind guidance, supervision and inspiration during the preparation of this thesis, in spite of his tight schedule. I acknowledge my deepest gratitude to respectable teacher, **Dr. Bihari Binod Pokharel**, Head of Research Department, Nepal Commerce Campus, for his kind co-operation and inspiration.

I would like also like to express my sincere and deepest gratitude and appreciation of all the staff of Nepal Oil Corporation Limited who have helped me in perusing this study.

Last But the least I would like to thanks and express my warm gratitude to my family, my all friends especially Mahendra Pradhan and Ram Prasad Kusma for their encouragement, help and suggestions to complete this thesis.

Jeeban Giri

February, 2009

DECLARATION

I hereby, declare that the work reported in this thesis entitled "*Evaluation of Sales and Purchase Budget of Nepal Oil Corporation*" submitted to Research Department of Nepal Commerce Campus, Minbhawan, T.U., is my original work done in the form of partial fulfillment of the requirements for the Master of Business Studies (MBS) under the supervision of **Mr. Rewan Kumar Dahal** and **Mr. Diwakar Pokhrel**, Campus Chief Nepal Commerce Campus, T. U.

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ABBREVIATIONS

ATF	: Aviation Turbine Fuel
CV	: Coefficient of Variance
EPS	: Earning Per Share
F/Y	: Fiscal Year
FO	: Fuel Oil
HSD	: High Speed Diesel
IOC	: Indian Oil Corporation
KL	: Kiloliters
LDO	: Light Diesel Oil
LPG	: Liquefied Petroleum Gas
MS	: Motor Spirit
MTO	: Methanol Turbine Oil
NOC	: Nepal Oil Corporation
NTC	: Nepal Telecommunication
P	: Page
PES	: Public Enterprises
POL	: Petroleum, Oil and Lubricants
PPC	: Profit Planning and Control
Pvt. Ltd	: Private Limited
RDL	: Royal Drugs Limited
SKO	: Super Kerosene Oil
TU	: Tribhuvan University