IMPACT OF MERGER AND ACQUISITION ON EMPLOYEE'S SATISFACTION OF NEPALESE COMMERCIAL BANKS

A Thesis

By

Jeevan Prasad Awasthi

Central Department of Management

Roll No.: 704/2016

T.U. Regd. No.: 7-2-327-1117-2011

Submitted in partial fulfillment of the requirement for the degree of

Master of Business Studies (MBS Semester System)

In the

Faculty of Management Tribhuvan University

> Kirtipur, Nepal December, 2018

RECOMMENDATION LETTER

It is certified that thesis entitled Impact of Merger and Acquisition on Employee's

Satisfaction of Commercial Banks in Nepal submitted by Jeevan Prasad Awasthi

is an original piece of research work carried out by the candidate under my

supervision. Literary presentation is satisfactory and the thesis is in a form suitable for

publication. Work evidences the capacity of the candidate for critical examination and

independent judgment. Candidate has put in at least 60 days after registering the

proposal. The thesis is forwarded for examination.

.....

Cen Prof. Dr. Bal Krishna Shrestha

Thesis Supervisor

tral Department of Management

Tribhuvan University,

Kritipur, Kathmandu, Nepal

Date:....

APPROVAL SHEET

We, the undersigned, have examined the thesis entitled "Impact of Merger and Acquisition on Employee's Satisfaction of Commercial Banks in Nepal presented by Jeevan Prasad Awasthi, a candidate for the degree of Master of Business Studies (MBS Semester) and conducted the Viva voce examination of the candidate. We hereby certify that the thesis is worthy of acceptance.

Cen Prof. Dr. Bal Krishna Shrestha Thesis Supervisor
Internal Examiner
External Examiner
Prof. Dr.Sanjay Kumar Shrestha Chairperson, Research Committee
Prof. Dr. Bhoj Raj Aryal Head of the Department
Date:

CERTIFICATION OF AUTHORSHIP

I certify that the work in this thesis has not previously been submitted for a degree nor has it been submitted as part of requirement for a degree except as fully acknowledged within the text.

I also certify that the thesis has been written by me. Any help that I have received in my research work and the preparation of the thesis itself has been acknowledged. In addition, I certify that all information sources and literature used are indicated in the reference section of the thesis.

• • • • • • • • • • • • • • • • • • • •
Jeevan Prasad Awasthi
Date:

ACKNOWLEDGEMENT

This study entitled" Impact of Merger and Acquisition on Financial Performance of Commercial Banks in Nepal" has been conducted for the partial requirement for the degree of Masters of Business Studies (MBS) of Tribhuvan University. Every project whether big or small is successful largely due to the effort of a number of wonderful people who have always given their valuable advice or lent a helping hand. I sincerely appreciate the inspiration; support and guidance of all those people who have been instrumental in making this study a success.

My foremost appreciation and thanks goes to my honorable supervisor, phul Prasad Subedi sir for his close supervision and professional advice and encouragement during the research work. I am highly indebted and very thankful for his continuous support and constructive suggestions that have enabled this research project to achieve its present form. Moreover, I am also indebted and thankful to him for his patience, motivation, support, instruction and immense knowledge in completing my overall MBS degree. I could not have imagined having a better advisor and mentor for my thesis.

I would like to express cordial gratitude to prof. Bhawani Shankar Acharya (Chairperson, research committee) for his timely and continuous guidance throughout the study. He not only reviewed my work but also suggested valuable advice, inspiration and insights. I also highly appreciate the efforts of all teacher and other members of central department of management, libraries staffs who inspired and provided the needed materials to complete this thesis.

Last but not least, I would like to thank my family members and friends for their affection and emotional support that has inspired me to achieve every success including this study. I would also like to take full responsibility of any kind of deficiency presented in this thesis.

ABSTRACT

Mergers and Acquisition have become the main means of attaining higher performance which is the ultimate goal of every firm, including banks. Merger and Acquisition is a relatively new concept to the Nepalese banking and Financial Institutions (BFIs). Bank M&As have been driven by government policy initiatives for restructuring the banking industry. In this context the commercial banks are forced to go for merging and acquisition. At the same time, it becomes important to see the impact of merger and acquisition on financial performance of banks. The objective of this study was to determine the impact of mergers and acquisition on the financial performance of commercial banks in Nepal. The research was conducted to emphasize on the financial performance of targeted banks i.e. Global IME Bank Limited and NIC Asia Bank Limited after the mergers. The study used secondary sources of data from the annual reports of selected commercial banks, annual report of Nepal Rastra Bank and other official publications over the period. Financial data from Balance sheet and comprehensive Income Statement of the respective commercial banks and NRB Supervision report for five years before and after the mergers were used to calculate the EPS, ROE and ROA. The paired sample t- test was used to analyze the financial performance. After the conduction, it was concluded that both of them showed the mixed results. The results indicated that that NIC Asia Bank's ROE, EPS and ROA decreased after the merger as compared with before the merger while Global IME Bank's ROE, EPS and ROA increased for the period after the merger in comparison with before the merger. An increase in ROE, EPS and ROA confirm that the bank was able to efficiently utilize the shareholders' funds at their disposal thereby encouraging them to invest more in the bank. On the other hand, a decrease in ROE, EPS and ROA confirm that the bank was not able to efficiently utilize the shareholders' funds. But if we talk about the overall performance in long run, we can say that both banks have slightly shown improvement in their financial performance although the results of the NIC Asia Bank Limited were lower after the merger.

Keywords: Merger, Acquisition, Financial performance, Banks, ROA, EPS, ROE.

TABLE OF CONTENTS

RECOMMENDATION
LETTER ii
APPROVAL SHEET
iii
CERTIFICATION OF AUTHORSHIP
iv
ACKNOWLEDGEMENT
. V
TABLE OF
CONTENTSvi
LIST OF
TABLESx
LIST OF
FIGURESxi
LIST OF CHARTSxii
ABBREVIATIONSxiii
ABSTRACT xiv
CHAPTER ONE
INTRODUCTION
1.1. Background of study
1.2. Statement of the problem
1.3. Purpose of the Study
1.4. Significance of the Study
1.5. Limitations of the Study
CHAPTER TWO
LITERATURE REVIEW
2.1. Introduction
2.1.1 Concept of Mergers and Acquisitions
2.2 Theoretical Review
2.2.1 Free Cash Flow Theory

- 2.2.2 Resource Based Firm Theory
- 2.2.3 Agency Theory
- 2.2.4 Transaction Cost Theory
- 2.2.5 Modigliani Miller Theorem
- 2.2.6 Managerial Hubris Theory
- 2.2.7 Financial synergy Theory
- 2.3 Bank merger and employees' satisfaction
- 2.4 Mergers and acquisitions link to human issues
- 2.5 Influence of Mergers and Acquisitions on Job Security
- 2.6 Influence of Mergers and Acquisitions on Pay/Remuneration
- 2.7 Influence of Mergers and Acquisitions on Organizational
- 2.8 Conceptual Framework
- 2.9 Merger by Laws of NRB 2011
- 2.9.1 Introduction
- 2.9.2 Guidelines and Conditions for Opting Merger Bylaws 2011
- 2.9.3 Major Provisions of Merger Bylaws 2011

CHAPATER THREE

RESEARCH METHODOLOGY

- 3.1 Research design
- 3.2 Population and Sample
- 3.3 Nature and Sources of Data
- 3.4 Data Collection
- 3.5 Data Processing Technique
- 3.6 Limitation and challenges

CHAPTER IV

RESULT

- 4.1 Background
- 4.2 Presentation and analysis of data
 - 4.2.1 General Demographic Analysis
 - 4.2.2 Gender of Respondents
 - 4.2.3 Education of Respondents
 - 4.2.4 Age Respondent

4.3 Descriptive Analysis of Research Variables

4.3.1 Job Security

LIST OF TABLES

- Table 4.1: Gender of the Respondents
- Table 4.2: Education of the Respondent
- Table 4.3: Age Respondent
- Table 4.4 Bank provides enough time for me
- Table 4.5 I feel secured in this bank after merger and acquisition
- Table 4.6 Bank has made appropriate carrier plan for me
- Table No. 4.7 I feel proud to be an employee of this bank
- Table No. 4.8 Responses Regarding Job Security
- Table No. 4.9 The bank has appropriate job design after merger and acquisition
- Table No. 4.10 I like plan, policy and strategy of this bank after merger and acquisition
- Table No. 4.11 There is positive impact on leadership style after merger and acquisition
- Table No. 4.12 The efficiency of management is increased after merger and acquisition
- Table No. 4.13Management communication and listens well after merger and acquisition
- Table No. 4.14 Response Regarding Organization
- Table No. 4.15 I am satisfied with salary of this bank after merger and acquisition
- Table No. 1.16 Bank has made appropriate carrier growth plan after merger and acquisition
- Table No. 1.17 There is positive impact on bonus after merger and acquisitions
- Table No. 1.18 The bank is providing more non-monetary benefits after merger and acquisition
- Table No. 4.19 Response Regarding Pay
- Table No. 4.20 The bank is using advance technology after merger and acquisition
- Table No. 4.21 Working culture of this bank is improved after merger and acquisition

Table No. 4.22 The bank is providing more training and development opportunity after merger and acquisition

Table No. 4.23 The bank has more availability of equipment and devices to carry out the work after merger and acquisition

Table No. 4.24 Response Regarding Working Condition

LIST OF FIGURES

Fig.4.1: Gender of the Respondents

Figure 4.2: Job Position of Respondent

Figure 4.2:3 Age Respondent

LIST OF CHARTS

Chart No. 4.1: ROE of Global IME Bank Ltd
40
Chart No. 4.2: EPS of Global IME Bank Ltd
42
Chart No. 4.3: ROA of Global IME Bank
Ltd44
Chart No. 4.4: ROE of NIC Asia Bank Ltd.
46
Chart No. 4.5: EPS of NIC Asia Bank Ltd
48
Chart No. 4.6: ROA of NIC Asia Bank
Ltd50

ABBREVIATIONS

M&A: Mergers and Acquisitions

NRB : Nepal Rastra Bank

BFIs : Bank and Financial Institutions

ROA: Return on Assets

ROE: Return on Equity

EPS : Earnings per Share

CAR: Capital Adequacy Ratio

NEPSE: Nepal Stock Exchange

LOI: Letter of Intent

BAFIA: Bank and Financial Act

CB : Commercial Bank

SEC : Shareholder's Equity

NIC : Nepal Industrial & Commercial Bank

ATM: Automated Teller Machine

CBON: Central Bank of Nepal

BODS: Boards of Directors

CIT: Citizen Investment Trust

MOF: Ministry of Finance