

**PROFIT PLANNING IN COMMUNICATION AND SERVICE SECTOR
(A CASE STUDY OF NEPAL TELECOM)**



**Thesis Submitted By:
Machindra Ingnam Limbu
T.U. Reg. No. 15008-95
Campus Roll No. 34/060**



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Faculty of Management
Tribhuvan University, Kathmandu**



**In partial fulfillment of the requirements for the
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RECOMMENDATION

This is to certify that the thesis

Submitted by:

Machindra Ingnam Limbu

Entitled

Profit Planning in Communication & Service Sector

(A Case Study of Nepal Telecom)

Has been prepared as approved by this department in the prescribed format of Faculty of Management. This thesis is forwarded for examination.

.....
Mr. Bjaya Prakash Shrestha
Thesis Supervisor

.....
Mrs. Rajya Laxmi Khadka
Campus Chief

Date: -----

(1)

VIVA-VOCE SHEET

We have conducted the viva-voce examination of the thesis

Submitted by

Machindra Ingnam Limbu

Entitled:

**Profit Planning in Communication & Service Sector,
(A Case Study of NEPAL TELECOM)**

And found the thesis to be the original work of the student written according to the prescribed format. We recommended this thesis to be accepted as partial fulfillment of the requirements for Master of Business Studies (M.B.S.)

Viva-Voce Committee

1. Chairperson, Research Committee _____
2. Thesis Supervisor _____
3. External expert _____
4. Member _____
5. Member _____

Date:.....

TRIBHUVAN UNIVERSITY
FACULTY OF MANAGEMENT
SARASWOTI MULTIPLE CAMPUS

Lekhnath Marg, Themel, Kathmandu

DECLARATION

I hereby declare that the work reported in this thesis entitled "**Profit Planning in Communication & Service Sector (A Case Study of Nepal Telecom)**" Submitted to **Saraswoti Multiple Campus**, Tribhuvan University is my original work. It is done in the form of partial fulfillment of the requirement for the Master Degree in Business Studies (M.B.S.) under the supervision and guidance of MR. **Bijaya Prakash Shrestha (Associate Professor, Tirbhuvan University)**.

.....
Machindra Ingnam Limbu
Researcher
Roll No. 34/060
TU Reg. No. 15008-95
Saraswati Multiple Campus

Date: March 2009

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At last I do not want to declare that this Research is perfectly satisfactory and complete as there may be limitations, short coming because of limited time and resources. I hereby want to take the responsibilities of all them.

Date: March 2009

Machindra Ingam Limbu

Roll No.34/060
TU Reg. No. 15008-95

(IV)

List of Tables

Table No.1	Key Indicators of Total Revenue Income	57
Table No. 2	Changing Percentage of Trend in Operating Income	57
Table No. 3	Changing Percentage, Trend in Non-operating Income	58
Table No. 4	Yearly Revenue Income	60
Table No. 5	Income of Local Telephone	61
Table No. 6	Income of Domestic Trunk and Telephone	62
Table No. 7	Income of International Trunk Service	63
Table No. 8	Income of Mobile Service	64
Table No. 9	Income of Leased Circuit Rental Charge	65
Table No. 10	Other incomes (not defined into head, other operating Income in Total)	66
Table No. 11	Interest from Investment	67
Table No. 12	Interest from Bank Deposit	68
Table No. 13	Income from Other non operating resources	68
Table No. 14	Income from Interest of Pension Fund	69
Table No. 15	Study of Operating Expenditure	70
Table No. 16	Changing Percentage, in Total Operating Expenditure	71
Table No. 17	Employees Costs	72
Table No. 18	Operation and maintenance Costs	73
Table No. 19	Administration Expenses Costs	74
Table No. 20	Interest paid on subscriber deposit.	75
Table No. 21	Interest paid on Loan.	76
Table No. 22	Depreciation on Fixed Assets	77
Table No. 23	Bonus for employees.	78
Table No. 24	Incentive for employees	79
Table No. 25	Loss and GAIN of Foreign Currency	80
Table No. 26	Royalty, Gramin Bikash kosh & Donations etc	81
Table No.27	Miscellaneous Expenditure	82
Table No. 28	Comparative Table of Exchange Capacity and Distributed Telephone Lines in Total	83
Table No. 29	Comparative Chart of Total Revenue, Total operating Expenses and Profit before TAX	84
Table No. 30	Changing percentage of Profit before Tax	85
Table No. 31	Trend Analysis of Total Cost	86
Table No. 32	Trend Analysis of Revenue	87
Table No. 33	Trend Analysis of Profit before Tax	88
Table No. 34	Loan Liabilities and Subscribers deposit previous 7 years	

Table No. 35	Loan V/S Interest Expenses	90
Table No. 36	Trend Analysis of Loan (Payable)	91
Table No. 37	Trend Analysis of Interest Expenses	92
Table No. 38	Deposit V/S Interest on deposit Expenses	93
Table No. 39	Trend Analysis of Deposit	93
Table No. 40	Trend Analysis of Interest Expenses	95
Table No. 41	Revenue Projection & Actual Achievements	96
Table No. 42	Projection & Actual achievements of expenditure	97
Table No. 43	Planning of Operating Profit	98
Table No. 44	Variance in Projection and Actual achievement in Operating Revenue	99
Table No. 45	Variance in Projection and Actual achievement in Non Operating Revenue	99
Table No. 46	Variance in Projection and Actual achievement in Operating Expenses	100
Table No. 47	Capital Fund Planning	100
Table No. 48	Planning of Staff Expenses	101
Table No. 49	Profit Before tax & after tax for previous seven years”	102
Table No. 50	straight-line trend of Net Profit of NT of five year's	102
Table No. 51	Calculation of current ratio of the last 7 years	105
Table No. 52	Calculation of Cash & Bank Balance to Current Assets Ratio of the last 7 years	105
Table No. 53	Calculation of Loan & Advances to Current Assets Ratio of the last 7 years	107
Table No. 54	Calculation of Total Debt to Equity Ratio of the last 7 years	108
Table No. 55	Calculation of Total Debt to Total Assets Ratio of the last 7 years	108
Table No. 56	Calculation of Long Term Debt to Total Assets Ratio of the last 7 years	109
Table No. 57	Calculation of Long Term Debt to Net worth Ratio of the last 7 years	110
Table No. 58	Calculation of Long Term Debt to Net worth Ratio of the last 7 years	110
Table No. 59	Calculation of Return on Net Worth to Total Equity Ratio of the last 7 years	111
Table No. 60	Calculation of Return on Total Assets Ratio of the last 5 years	112

List of Figures

Figure No. 1	Yearly Revenue Income	60
Figure No. 2	Income of Local Telephone	61
Figure No. 3	Income of Domestic Trunk and Telephone	62
Figure No. 4	Income of International Trunk Service	63
Figure No. 5	Income of Mobile Service	64
Figure No. 6	Income of Leased Circuit Rental Charge	65
Figure No. 7	Others Incomes (not defined into head, other operating Income in Total)	66
Figure No. 8	Analysis of Non Operating Income for the period	67
Figure No. 9	Interest from Bank Deposit	68
Figure No. 10	Income from Other non operating resources	69
Figure No. 11	Income from Interest of Pension Fund	70
Figure No. 12	Changing Percentage, in Total Operating Expenditure	71
Figure No. 13	Employees Costs	72
Figure No. 14	Operation and maintenance Costs	73
Figure No. 15	Administration Expenses Costs	74
Figure No. 16	Interest paid on subscriber deposit	75
Figure No. 17	Interest paid on Loan	76
Figure No. 18	Depreciation on Fixed Assets.	77
Figure No. 19	Bonus for employees	78
Figure No. 20	Incentive for Employees	79
Figure No. 21	Loss and GAIN of Foreign Currency	80
Figure No. 22	Royalty, Gramin Bikash Kosh & Donations etc.	81
Figure No. 23	Miscellaneous Expenditure	82
Figure No. 24	Comparative Table of Exchange Capacity and Distributed Telephone Lines in Total	83
Figure No. 25	Comparative Chart of Total Revenue, Total operating Expenses and Profit before TAX	84
Figure No. 26	Changing percentage of Profit before Tax	85
Figure No. 27	Loan Liabilities and Subscribers deposit previous 7 years	89
Figure No. 28	Revenue Projection & Actual Achievements	96
Figure No. 29	Planning of Expenditure	97
Figure No. 30	Planning of Operating Profit	98
Figure No. 31	Profit Before tax & after tax for previous seven years”	102

Contents

S.N. Number	Headings	Page
	Recommendation	(I)
	VIVA Voce Sheet	(II)
	Declaration	(III)
	Acknowledgement	(IV)
	List of Tables	(V-
	VI)	
	List of Figures	(VII)
	Abbreviations	(VIII)
Chapter 1		1-15
1.	Introduction of Telecom	
1.1	Background of the study	1-3
1.2	Introduction of profit	3
1.3	Profit Planning	4
1.4	Introduction of Public Enterprises	4-5
1.5	Establishment and Historical Background of Nepal Telecom (NDCL)⁷	5-13
1.6	Statement of problems	13-14
1.7	Objectives of the study	14
1.8	Significance or Importance of the study	14-15
1.9	Limitation of the Study	15
1.10	Organization of the study	15
Chapter 2		16-53
2.	Review of Literature	
2.1	NT- Conceptual framework	16
2.2	Basic Telephone Service	16
2.3	National Trunk Telephone Services (STD)	16
2.4	Rural Telecom Services	16-17
2.5	GSM Mobile Services	17
2.6	Voice, Data and Telegraph Headed circuits Services.	17

2.7	International Subscriber Trunk Dialing services	17
2.8	Email and Internet Service	17-18
2.9	INMERSAT Mini-M Services	18
2.10	Home country Direct Dialing Service (HDD)	18
2.11	International Telegraph services	18
2.12	International Program TV services.	18
2.13	Telex Services	19
2.14	V-sat and WLL Services	19
2.15	Card Phone Service	19
2.16	Budget Call	19
2.17	Recently Launching program of Nepal Telecom	20-21
2.18	Highlights to Accounting policy of Nepal Telecom	21-22
2.19	NTC Income head²³	22-23
2.20	Review of Literature	23-53
Chapter 3		54-55
3.	Research Methodology	
3.1	Research Design	54
3.2	Period Covered	54
3.3	Populations and Sample	55
3.4	Nature and Source of Processing Data	55
3.5	Tools for Analysis	55
3.6	Research Questionnaires	55
Chapter 4		56-
114		
4.	Collection, Presentations and Analysis of Data	56
4.1	Introduction	56
4.2	Presentation of Data	56
4.3	Revenue Income	56-83
4.4	Analysis of Cost and Income	83-85
4.5	Trend Analysis	85-88
4.6	Analysis of Interest bearing Liabilities & Interest Expenses	89-94
4.7	Budgeting System of NT	94-97
4.8	Variance Analysis	98-99
4.9	Capital Fund Planning	99
4.10	Planning of Staff Expenses	100
4.11	Flexible Budgets	100

4.12 Profit and Loss Account	100-
102	
4.13 Balance Sheet of NT	102
4.14 Cash Budget of NT	102-
103	
4.15 Analysis of Financial Ratio of NT	103-
111	
4.16 Marketing System of NT	111
4.17 Telephone Service Distribution System in NT	112
4.18 Human Resource Management System	113
4.19 Information Technology Planning	114

Chapter 5	115-
118	

5.1 Summary, Conclusion and Recommendations	115-
118	

Bibliography

Annex I

Financial Statement of Nepal Telecom

A. Balance Sheet

B. Profit and loss Account

Abbreviations

ADSL	ASYMMETRIC DIGITAL SUBSCRIBER LINE
ARR	AVERAGE RATE OF RETURN
BEP	BREAK EVEN POINT
BIS	BASIC TELEPHONE SERVICE
BS	BIKRAM SAMBAT
BTS	BASE APERTURE TRANSRECEIVER STATION
CDMA	CODE DIVISION MULTIPLE ACCESS
GDP	GROSS DOMESTIC PRODUCT
GSM	GLOBLE SYSTEM OF MOBILE SERVICE
HDD	HOME COUNTRY DIRECT DIALING
HMG	HIS MAJESTY GOVERNMENT
IT	INFORMATION AND COMMUNICATAIN TECHNOLOGY
MIS	MANAGEMENT INFORMATION SYSTEM
NDCL	NEPAL DURSANCHAR COMPANY LIMITED
NPV	NET PRESENT VALUE
NT	NEPAL TELECOMMUNICATION
NTC	NEPAL TELECOM
PBP	PAY BACK PERIOD
PCO	PUBLIC CALL OFFICE
PE	PUBLIC ENTERPRISES
PI	PROFITABILITY INDEX
POP	POINT OF PRESENCE
PPC	PROFIT PLANNING AND CONTROL
RAS	REMOTE ACCESS SYSTEM
SAARC	SOUTH ASIA ASSOCIATION OF REGINAL AND CORPORATION
SMS	SHORT MESSAGE SERVICE
STD	SUBSCRIBER TRUNK DIALING
SVP	COST VOLUME PROFIT
TDC	TELECOMMUNICATION DEVELOPMENT COMMITTEE
TTC	TELECOMMUNICATION TRAINING CENTRE
UN	UNITED NATION
UNDP	UNITED NATION DEVELOPMENT PROGRAM
VAT	VALUE ADDED TAX
VDC	VILLAGE DEVELOPMENT COMMITTEE
VSAT	VERY SMALL APERTURE TERMINAL
VMS	VOICE MAIL SERCVICE
WIFI	WIRELESS FIDELITY
WIMAX	WORLDWIDE INTEROPERABILITY FOR MICROWAVE ACCESS
WTO	WORLD TRADE ORGANIZATION