

**SALES BUDGETING AS THE TOOL OF PROFIT  
PLANNING IN PUBLIC ENTERPRISES  
(A Case Study of Nepal Electricity Authority)**

**By:**

**DEEPAK RAJ PANT**

**Shanker Dev Campus**

**Campus Roll No.: 1302/063**

**T.U. Regd. No.: 7-2-329-231-2003**

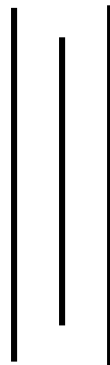
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*In partial fulfillment of the requirement for the Degree of  
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**April, 2010**

# **RECOMMENDATION**

This is to certify that the Thesis

Submitted by:

**DEEPAK RAJ PANT**

Entitled:

**SALES BUDGETING AS THE TOOL OF PROFIT  
PLANNING IN PUBLIC ENTERPRISES  
(A Case Study of Nepal Electricity Authority)**

*has been prepared as approved by this Department in the prescribed format of  
the Faculty of Management. This thesis is forwarded for examination.*

.....

.....

.....

**Joginder Goet**  
(Thesis Supervisor)

**Prof. Bisheshwor Man Shrestha**  
(Head of Research Department)

**Prof. Dr. Kamal Deep Dhakal**  
(Campus Chief)

# VIVA-VOCE SHEET

We have conducted the viva –voce of the thesis presented

by

**DEEPAK RAJ PANT**

**Entitled:**

**SALES BUDGETING AS THE TOOL OF PROFIT  
PLANNING IN PUBLIC ENTERPRISES  
(A Case Study of Nepal Electricity Authority)**

*And found the thesis to be the original work of the student and written  
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be accepted as partial fulfillment of the requirement for*

Master Degree of Business Studies (MBS)

Viva-Voce Committee

**Head, Research Department**

.....

Member (Thesis Supervisor)

.....

Member (External Expert)

.....

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**Faculty of Management**

**Shanker Dev Campus**

## **DECLARATION**

I hereby declare that the work reported in this thesis entitled “**Sales Budgeting as the Tool of Profit Planning in Public Enterprises (A Case Study of Nepal Electricity Authority)**” submitted to Office of the Dean, Faculty of Management, Tribhuvan University, is my original work done in the form of partial fulfillment of the requirement for the Master Degree in Business Studies (MBS) under the supervision of **Joginder Goet** of Shanker Dev Campus.

.....

**Deepak Raj Pant**

**Researcher**

**T.U. Regd. No. : 7-2-329-231-**

**2003**

**Campus Roll No. : 1302/063**

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