# A STUDY ON IMPACT OF ADVERTISEMENT ON CONSUMER BUYING BEHAVIOR OF CLOSE UP TOOTH PASTE IN JALESHWOR MUNICIPALITY-4, MAHOTTARI

#### **A Thesis**

**Submitted** 

By

Manoj Kumar Jha

Central Department of Management Roll No. 280627

Registration No. 7-2-14-693-2002

In Partial Fulfillment of the Requirements for the Degree of

Master of Business Studies (MBS)

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## RECOMMENDATION

This is to certify that the thesis

Submitted by:

## Manoj Kumar Jha

Entitled:

Impact of Advertisement on Consumer Buying Behaviour of Close u	ıp
Tooth Paste (A Case Study of Jaleshwor Municipality-4, Mahottari	)

has been prepared as approved by this department in the prescribed format of the Faculty of Management. This thesis is forwarded for examination.

Santosh Kr. Ghimire	Prof. Dr. Sanjay K. Shrestha	Associate. Prof. Dr Ramji Gautam
(Thesis Supervisor)	(Chairperson Research Committee)	(Head of Department)
Date:		

#### **VIVA – VOCE SHEET**

We have conducted the viva-voce examination of the thesis

Submitted by:

## Manoj Kumar Jha

Entitled:

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Tooth Paste (A Case Study of Jaleshwor Municipality-4, Mahottari)

And found the thesis to be original work of the student and written according to the prescribed format. We recommend the thesis to be accepted as partial fulfillment of requirements for the

**Master's Degree in Business Studies (M.B.S.)** 

## **Viva-Voce Committee**

Chairperson, Research Committee
Member (Thesis Supervisor)
Member (External Expert)
Member (CDM)
Date:

#### **DECLARATION**

I hereby declare that the work reported in this thesis entitled "Impact of Advertisement on Consumer Buying Behaviour of Close up Tooth Paste (A Case Study of Jaleshwor Municipality-4, Mahottari)" and submitted to Central Department of Management Tribhuvan University is my genuine and original work done to fullfill the requirements for the Master Degree in Business Studies (MBS). It was Prepared under the supervision of Santosh Kumar Ghimire Lecture of Central Department of Management Tribhuvan University.

\_\_\_\_\_

Manoj Kumar Jha

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#### **ABBREVIATIONS**

% : Percentage.

ADB : Asian Development Bank.

ADB/N : Agriculture Development Bank of Nepal.

Amt. : Amount.

BS : Bikram Sambat.

CMF : Centre for Microfinance.

Cos : Companies.

FINGO : Financial Intermediaries Non-Government Organizations.

FY : Fiscal Year.

GBB : Grameen Bikas Bank.

Govt. : Government.

IBP : Intensive Banking Program.

INGO : International Non-Governmental Organization.

LGP : Local Governance Program.

MBA : Masters of Business Administration.

MBS : Master of Business Studies.

MCPW: Microcredit Project for Women.

MFDB : Microfinance Development Bank.

MFIs : Microfinance Institutions.

NBL : Nepal Bank Limited.

NGO : Non-Government Organizations.

NPC : National Planning Commission.

NRB : Nepal Rastra Bank.

PCRW : Production Credit for Rural Women.

PDDP : Participatory District Development Program.

RBB : Rastriya Banijya Bank.

RMDC : Rural Microfinance Development Centre.

RRDB : Regional Rural Development Banks.

Rs. : Rupees

SCC : Saving and Credit Cooperative.

SFCL : Small Farmer Cooperative Limited.

SFDP : Small Farmer Development Program.

SHG : Self Help Group.

SPSS : Statistical Package for Social Science.

UNCDF : United Nations Capital Development Fund.

UNDP : United Nations Development Program.

VDC : Village Development Committee.

WDS : Women Development Section.

Yrs : Years.

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