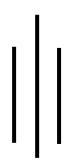
## **TOURISM PROMOTION**

IN

# **ASIAN MARKET BY NEPAL TOURISM BOARD**



## **SUBMITTED BY:**

JAGADISH RIJAL

**MAKAWANPUR MULTIPLE CAMPUS** 

(T.U. Regd. No. 7-2-242-115-2002)

#### **A THESIS SUBMITTED TO:**

**OFFICE OF THE DEAN** 

**FACULTY OF MANAGEMENT** 

TRIBHUVAN UNIVERSITY

IN PARTIAL FULFILLMENT OF THE REQUIREMENT OF THE DEGREE

OF

**MASTERS'S OF BUSINESS STUDIES(MBS)** 

**HETAUDA** 

2011

## **RECOMMENDATION**

This is to certify that the thesis

Submitted by:

Jagadish Rijal

Entitled:

## **TOURISM PROMOTION**

IN

## **ASIAN MARKET BY NEPAL TOURISM BOARD**

has been prepared as approved by this Department in the prescribed format of the Faculty of Management. This thesis is forwarded for examination.		
(Mr. Uddhav Sapkota) MBS Programme Coordinator	(Mr. Bijaya Kumar Sharma) Head of Research Department	
Date :		

## **VIVA-VOCE SHEET**

We have conducted the viva -voce examination of the thesis presented

Ву

## Jagadish Rijal

Entitled:

## **TOURISM PROMOTION**

IN

## **ASIAN MARKET BY NEPAL TOURISM BOARD**

And found the thesis to be the original work of the student and written according to the prescribed format. We recommend the thesis to be accepted as partial fulfillment of the requirement for

Master Degree of Business Studies (M.B.S.)

# <u>Viva-Voce Committee</u>

Head of Research Department
Member (Thesis Supervisor)
Member (Thesis Supervisor)
Member (External Expert)
Date

#### **DECLARATION**

I here by declare that the work reported in this thesis entitled "TOURISM PROMOTION IN ASIAN MARKET BY NEPAL TOURISM BOARD" submitted to Makawanpur Multiple Campus, Faculty of Management, Tribhuvan University, is my original work done in the form of partial fulfillment of the requirement for the Master's Degree in Business Study (M.B.S.) under the supervision of Mr. Yam Silwal, Lecturar of Makawanpur Multiple Campus.

Jagadish Rijal
Researcher
Makawanpur Multiple Campus

TU Regd. No: 7-2-242-115-2002

Date:.....

# **TABLE OF CONTENTS**

Recommendation		
VIVA-VOCE Sheet		
Declaration		
Acknowledgement		
List of Tables		
List of charts		
	CHAPTER ONE	PAGE NO.
1. INTRODUCTION		1
1.1 Background		1
1.2 Statement of problem		11
1.3 Objectives of study		12
1.4 Limitation of the study		12
1.5 Organization of the Study		12
	CHAPTER TWO	
2. LITERATURE REVIEW		13
2.1 Concept of Marketing		13
2.2 Concept of Tourism		14
2.3 Tourism Defined		14
2.4 Tourism Marketing		16
2.5 Review of studies		20
2.6 Review of Thesis work		30
2.7 Review of News articles		31
2.8 Research Gap		34
	CHAPTER THREE	
3. RESEARCH METHODOLOGY		35
3.1 Introduction		35
3.2 Research Design		35

35

3.3. Selection of study area/Topic

3.4. Nature and source of data	36
3.5 Methods used in collection of primary data	36
3.6 Tools and techniques used in data analysis	36
3.7 Data Presentation	36
CHAPTER FOUR	
4. DATA ANALYSIS AND PRESENTATION	37
4.1 Introduction Nepal Tourism Board	37
4.2 Objectives of NTB	37
4.3 Roles & Responsibilities of NTB	38
4.4 Organizational structure of NTB	39
4.5 Resource allocations	39
4.6 Tourist Inflow in Nepal	40
4.7 Marketing tools used by NTB for destination promotion	44
4.8 Marketing budget allocation by NTB	46
4.9 Tourism marketing and promotion	46
4.10 Profile of tourism source markets of Nepal	48
4.11 Analysis of primary data	61
4.12 Major Findings	65
CHAPTER FIVE	
5. SUMMARY, CONCLUSION & RECOMMENDATONS	67
5 .1 Summary	67
5.2 Conclusion	68
5.3 Recommendations	69
BIBLIOGRAPHY	
APPENDICES.	
Curriculum Vitae	

## **LIST OF TABLES**

	Page No.
Table-1 Allocation of resources in various plans	40
Table-2 Tourists arrival and average length of stay	41
Table-3 Tourists arrival by purpose of visit	43
Table-4 Tourist arrival from different continent and average length stay	44
Table-5 Tourist arrival from Japan	53
Table-6 Tourist arrival from Thailand	55
Table-7 Tourist arrival from South Korea	56
Table-8 Tourist arrival from Malaysia	58
Table-9 Tourist arrival from Singapore	60
Table-10 Monthly tourist arrival by listed Asian country in the year 2010	61

## **LIST OF CHARTS**

	Page No.
Chart-1 Total number of tourists arrival	42
Chart-2 Tourist arrival from Japan	53
Chart-3 Tourist arrival from Thailand	55
Chart-4 Tourist arrival from South Korea	57
Chart-5 Tourist arrival from Malaysia	58
Chart-6 Tourist arrival from Singapore	60
Chart-7 Monthly tourist arrival by listed Asian country in the year 2010	61