

**EFFECTIVENESS OF SALES AND PRODUCTION BUDGET IN  
SELECTED PRODUCTS OF CHAUDHARY GROUP**



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**Submitted To**

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**Faculty of Management**

**Tribhuvan University**

*In partial fulfillment of requirement for the degree of  
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## **RECOMMENDATION**

This is to certify that the thesis

*Submitted By:*  
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*Entitled:*  
**Effectiveness of Sales and Production Budget in Selected  
Products of Chaudhary Group**

Has been Prepared as approved by this campus in the Prescribed format of the Faculty of Management. This thesis is forwarded for Examination.

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## **VIVA- VOCE SHEET**

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And Found the Thesis to be original work of the student and written according to the prescribed format. We recommend the thesis to be acceptance as Partial Fulfillment of the requirements for the degree of **Master of Business Studies (M.B.S.)**

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## DECLARATION

I hereby declare that the work reported in the thesis entitled “*Effectiveness of Sales and Production Budget’s in Selected Products of Chaudhary Group*” submitted to the Office of the dean, Faculty of Management, Tribhuvan University, is my original work done in the form of partial fulfillment of the requirement for the degree of Master of Business Studies (MBS) under the guidance and supervision of **Prof. Dr. Kamal Deep Dhakal** and **Romakant Bhattarai** of Shanker Dev Campus, Faculty of Management T.U.

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**Gautam Pudasani**  
**SHANKER DEV CAMPUS**

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## **ABBREVIATIONS**

FUDCO	: Food Complex
CG	: Chaudhary Group
DDC	: Dairy Development Corporation
EOQ	: Economic Order Quantity
EPS	: Earning Per Share
GBN	: Gold beverage Nepal
NTF	: Nepal Thai Foods
P.E	: Probable Error
R& D	: Research & Development
RCM	: Chain Management
TQM	: Total Quality management
UK	: United Kingdom