MANAGEMENT DEVELOPMENT FOR ORGANIZATIONAL CHANGE IN SELECTED COMMERCIAL BANKS OF NEPAL

A THESIS SUBMITTED BY DHRUBA RAJ POKHAREL

FOR THE AWARD OF THE DEGREE OF THE DOCTOR OF PHILOSOPHY (Ph.D.) IN MANAGEMENT

FACULTY OF MANAGEMENT TRIBHUVAN UNIVERSITY KATHMANDU NEPAL

AUGUST, 2013

DECLARATION

Date: August 25, 2013

This study entitled: **Management Development for Organizational Change in Selected Commercial Banks of Nepal** was completed by me under the supervision of Prof. Dr. Santosh Raj Poudyal, Faculty of Management, Tribhuvan University. This constitutes my own research work. Acknowledgement at the relevant places has been given where I have used the language, ideas, and expressions of writing of others. This work is original and has not been presented either whole or in part, at any universities or elsewhere for the award of any degree.

> Dhruba Raj Pokharel Kathmandu

RECOMMENDATION

I certify that the dissertation entitled: **Management Development for Organizational Change in Selected Commercial Banks of Nepal** submitted by Dhruba Raj Pokharel to the Faculty of Management Tribhuvan University for the award of degree of Doctor of Philosophy (Ph. D.) was completed under my supervision and guidance. This dissertation is the candidate's original research work. I have carefully read it, and I am fully satisfied with the language and the substance of this work.

To the best of my knowledge, the candidate has also fulfilled all other requirements of Ph. D. programme of the Faculty of Management, Tribhuvan University.

I, therefore, recommend this thesis be considered and approved for the award of the Ph. D. degree.

Dr. Santosh Raj Poudyal Professor Faculty of Management Tribhuvan University

VIVA-VOCE SHEET

We have conducted the viva-voce examination of the thesis

Submitted by

Dhruba Raj Pokharel

entitled

"Management Development for Organizational Change in Selected Commercial Banks of Nepal"

and found the same to be original work of student and written according to the prescribed format. We recommend the thesis to be accepted as the fulfillment of the requirements for the degree of Doctor of Philosophy (Ph. D.) in Management.

Viva-Voce Committee

Chairman:

Supervisor:

External Expert:

ACKNOWLEDGEMENTS

I am immensely grateful to Prof. Dr. Santosh Raj Poudyal, my research supervisor, for his constant encouragement and guidance throughout the period of this work. His inspirational ideas, suggestions, encouragement and constant mentoring have helped me to improve my understanding and presentation of the themes I have been dealing with.

I express my sincere gratitude to Prof. Dr. Prem Raj Panta, Prof. Dr. Puskar Bajracharya, Prof. Dr. Kundan Dutta Koirala, Prof. Dr. Dev Raj Adhikari, Prof. Dr. Parasar Koirala, Prof. Dr. Govinda Prasad Acharya, Prof. Dr. Radheshyam Pradhan, , Prof. Dr. Sunity Shrestha, Prof. Bisheswor Man Shrestha, Prof. Dr. Anjir Man Pradhan, Prof. Dr. Upendra Koirala, Prof. Dr. Fatta Bahadur K.C., Prof. Dr. Bihari Binod Pokharel, Prof. Puskar Kumar Sharma, Prof. Dr. Purushottam Sharma, Prof. Dr. Kamal Das Manandhar, Prof. Dr. Rajan Bahadur Paudel, Prof. Dr. Balkrishna Shrestha, and Prof. Amuda Shrestha of Tribhuvan University, Faculty of Management for their constant encouragement, invaluable comments and suggestions.

I would like to express my special indebtedness to Prof. Dr. Madav Prasad Sharma former Vice-Chancellor of Tribhuvan University for his inspirational parenthood throughout my study. I would like to express my indebtedness to Prof. Dr. Durga D. Dhakal former Dean at IAAS, TU for the inspirational idea sharing. I would like to extend my special thanks to Associate Prof. Madav Prasad Neupane, Associate Prof. Gehendreshwor Koirala, Associate Prof. Ram Nath Adhikari, Associate Prof. Krishna Raj Adhikari, Associate Prof. Diwakar Pokharel, Associate Prof. Ganesh Prasad Pathak, and Associate Prof. Rajendra Kumar Paudel of Tribhuvan University for their support, cooperation, and encouragement in every step of difficulties of the research work.

I received help from the different officials of the BoK, NCCBL, MPBL, Nabil, HBL, NBBL, RBBL, NBL and ADBL. I am thankful to all of above and the respondents of my survey.

I received many valuable suggestions and support from my friends Mr. Jagadish Raj Baral, Mr. Basanta Dhakal, Mr. Govinda Tamang, Mr. Surya Devekota, Mr. Ganesh Bhattarai, Mr. Pashupati Chaulagain, Mr. Jagannath Thapaliya, Mr.Shree Bhadra Neupane, Mr. Punya Prasad Sharma, Mr. Bhupendra Jung Sahi, Mr. Dhruba Pd. Rimal, and Mrs. Bhuwan Chapagain (Bhandari) for which I am very much indebted to them. I received help from the Tribhuvan University Central Library, Social Science Baha, Library of FMS, University of Delhi, Ratan Tata Library, and Library of Indian Institute of Public Administration. I am thankful to all the concerned staff of above resource centers for their valued cooperation during my study. My special thanks goes to Mr. Lal Bahadur Chauhan at TU Central Library.

Tribhuvan University, Faculty of Management deserves thanks for providing me the opportunity to pursue the study. I owe a great deal to Tribhuvan University for providing me official study leave. I would like to acknowledge the financial support provided by Tribhuvan University Coordination Department. I thank Mr. Rajendra Bdr. Shrestha, Mr. Prabin Shreshtha of Om Sai Communication, Minbhawan (Campus Road), and Mr. Ishwor Shrestha of Pokhara for Computer work of this study.

Finally, I appreciate to my Father Mr. Khageshwor Pokharel who encouraged me during the study period. I pray my gratitude to my mother late Narayni Pokharel who passed away during the study. I appreciate the help received from my uncle Mr. Kedar Pokharel, Mr. Bhuwaneshwor Bhandari, and my sister Laxmi Lata Pokharel. A special message of love goes to my wife Sudhira Pokharel, my little hopes Sumedha, Sumedh Sambidha Sharma, Bidisha, and Nidesh Baral for their encouragement and support.

Dhruba Raj Pokharel

TABLE OF CONTENTS

I.	Declaration	i
II.	Recommendation	ii
III.	Viva-Voce	iii
IV.	Acknowledgement	iv
V.	Table of Contents	vi
VI.	List of Tables	xvi
VII.	List of Figures	xxiv
VIII.	Abbreviations	XXV

CHAPTER-I: INTRODUCTION

1-19

1.1	The background	1
1.2	Organizational Change	3
1.3	Manager and Organizational Change	7
1.4	Management Development and Organizational Change	8
1.5	Statement of the Problem	11
1.6	Objectives of the Study	13
1.7	Research Questions	14
1.8	Framework of the Research	14
1.9	Significance of the Study	16
1.10	Limitations of the Study	18
1.11	Organization of the Study	19

CH	20-47	
2.1	Overview of Organizational Development and Change	20
2.2	Context of Organizational Change	24
2.3	Content of Organizational Change	27
2.4	Process of Organizational Change	28
2.5	Outcomes of Organizational Change	30
2.6	Affective Reaction to Organizational Change	31
2.7	Behavioral Reaction to Organizational Change	33

2.8	Theories of Organizational Change	34
2.9	Management Development: An Overview	36
2.10	Management Learning	39
2.11	Typology of Management Development	42
2.12	Rationale of Management Development	43
2.13	System Approach to Management Development: A Process View	43
2.14	Need Identification for Management Development	44
2.15	Subject Matter of Management development	45
2.16	Management Development Methods	46
2.17	Evaluation of Management Development Programme	46
2.18	Management Development, Systems Thinking, and Organizational	
	Learning	47

CHA	PTER-III: RESEARCH METHODOLOGY	48-64		
3.1	Formation of Research Topic			
3.2	Appropriateness of Research Objectives	49		
3.3	Evaluation of the Research Problem	50		
3.4	The Research Design	51		
3.5	The Nature of Questionnaire	51		
3.6	Development of Measurement and Scale	52		
3.7	Population and Sample	53		
3.8	The Data Collection Procedures	53		
3.9	Pilot Test of the Questionnaire 5			
3.10	Administration of Questionnaire			
3.11	Distribution and Collection of the Questionnaire			
3.12	Data Analysis and Statistical Tools Applied			
3.13	Validity and Reliability Tests 5			
3.14	Demographic Information of Respondents	57		
	3.14.1 Responding Organizations and Respondents	57		
	3.14.2 Ownership Pattern and Managerial Level of Respondents	58		
	3. 14.3 Ownership Pattern and Gender of the Respondents	59		
	3.14.4 Ownership Pattern and Work Experience of Respondents	60		
	3.14.5 Ownership Pattern and Educational Qualification of the Respondents vii	s 60		

3.14.6	Gender and Managerial Level of Respondents	61
3.14.7	Gender and Educational Qualification of Respondents	62
3.14.8	Gender and Work Experience of Respondents	62
3.14.9	Managerial Level and Work Experience of Respondents	63
3.14.10	Managerial Level and Educational Qualification of Respondents	63
3.14.11	Educational Qualification and Work Experience of Respondents	64

65-99

CHAPTER-IV: ORGANIZATION AND ADMINISTRATION OF MANAGEMENT DEVELOPMENT

	Training Department and Centre		
4.1	Training Department and Centre		
4.2	Priority for Management Development: Ownership, Gender, and		
	Managerial Level Perspectives	66	
4.3	Objectives of Management Development	67	
	4.3.1 Objectives of Management Development: Ownership Perspective	68	
	4.3.2 Objectives of Management Development: Gender Perspective	70	
	4.3.3 Objectives of Management Development: Managerial Level Perspective	71	
	4.3.4 Correlation of Objectives of Management Development	73	
	4.3.5 Chi-Square Test for Objectives of Management Development	74	
4.4	Participation and Objectives of Management Development	75	
4.5	Management Development Policy and Calendar	77	
4.6	Planning for Management Development	78	
4.7	Procedures for Preparing Management Development Budget	79	
4.8	Responsibility for Management Development Needs Identification	81	
4.9	Methods of Management Development Needs Identification	82	
4.10	Satisfaction with Resources Used in Management Development	84	
	4.10.1 Satisfaction with Resources used in Management Development:		
	Ownership Perspective	85	
	4.10.2 Satisfaction with Resources used in Management Development: Gender	r	
	Perspective	87	
	4.10.3 Satisfaction with Resources used in Management Development:		
	Managerial Level Perspective	89	

	4.10.4	Correlation of Satisfaction with Resources used in Management	
		Development	90
	4.10.5	Chi-Square Test for Satisfaction with Resources used in	
		Management Development	92
4.11	Respo	onsibility for Management Development	92
	4.11.	1 Responsibility for Management Development: Ownership Perspective	93
	4.11.2	2 Responsibility for Management Development: Gender Perspective	95
	4.11.3	3 Responsibility for Management Development: Managerial Level	
		Perspective	97
	4.11.4	4 Correlation of Responsibility for Management Development	98
	4.11.5	5 Chi-Square Test for Responsibility for Management Development	99
CHA	PTER-	V: PARTICIPATION AND IMPLEMENTATION OF MANAGEM	IENT
DEV	ELOPN	AENT 10	0-133
5.1	Mana	gerial Motives for Participation in Management Development	100
	5.1.1	Managerial Motives for Participation in Management	
		Development: Ownership Perspective	101
	5.1.2	Managerial Motives for Participation in Management	
		Development: Gender Perspective	103
	5.1.3	Managerial Motives for Participation in Management	

0.110	in an agental in the state of t	
	Development: Managerial Level Perspective	105
5.1.4	Correlation of Managerial Motives for Participation in	
	Management Development	106

5.1.5 Chi-Square Test for Managerial Motives for Participation in Management Development 107 Palavanay of Management Training for Manager's Eurotional Needs

5.2	Relev	ancy of Management Training for Manager's Functional Needs	
	and In	iterests	108
	5.2.1	Relevancy of Management Training for Manger's Functional Needs	
		and Interests: Ownership, Gender, and Managerial Level Perspectives	110

5.3 Basis for Selection of the Participant Managers in Management Development 111

- 5.4Nomination of Participant Manager for Management Development113
- 5.5 Managerial Satisfaction with Selection of Participant Managers for Management
 Development 115

	5.5.1	Managerial Satisfaction with Selection of Participant Manager for	
		Management Development: Ownership, Gender, and Managerial Level	
		Perspectives	116
5.6	Achie	vement of Management Development Objectives from	
	Partici	pation in Management Development	117
	5.6.1	Achievement of Management Development Objectives from	
		Participation in Management Development: Ownership, Gender,	
		and Managerial Level Perspectives	119
5.7	Facili	ators for Management Development	120
5.8	Effect	iveness of Management Development Methods	122
	5.8.1	Effectiveness of Management Development Methods:	
		Ownership Perspective	124
	5.8.2	Effectiveness of Management Development Methods: Gender	
		and Managerial Level Perspectives	127
	5.8.3	Correlation of Effectiveness of Management Development Methods	130
	5.8.4	Chi-Square Test for Effectiveness of Management Development Methods	132

CHAPTER-VI: BEHAVIROUAL ACHIEVEMENT FROM

MA	NAGE	MENT DEVELOPMENT 13	84-193
6.1	Impro	wement in Commitment and Job Satisfaction	134
	6.1.1	Improvement in Commitment and Job Satisfaction: Ownership	
		Perspective	136
	6.1.2	Improvement in Commitment and Job Satisfaction: Gender Perspecti	ve 138
	6.1.3	Improvement in Commitment and Job Satisfaction: Managerial	
		Level Perspective	139
	6.1.4	Correlation of Improvement in Commitment and Job Satisfaction	141
	6.1.5	Chi-Square Test for Improvement in Commitment and Job Satisfaction	on 142
6.2	Impro	wement in Teamwork and Alliance	143
	6.2.1	Improvement in Teamwork and Alliance: Ownership Perspective	144
	6.2.2	Improvement in Teamwork and Alliance: Gender Perspective	146
	6.2.3	Improvement in Teamwork and Alliance: Managerial Level Perspect	ive 148
	6.2.4	Correlation of Improvement in Teamwork and Alliance	149

	6.2.5	Chi-Square Test for Improvement in Teamwork and Alliance	150
6.3	Impro	wement in Readiness for Change	150
	6.3.1	Improvement in Readiness for Change: Ownership Perspective	153
	6.3.2	Improvement in Readiness for Change: Gender Perspective	155
	6.3.3	Improvement in Readiness for Change: Managerial Level Perspective	156
	6.3.4	Correlation of Improvement in Readiness for Change	157
	6.3.5	Chi-Square Test for Improvement in Readiness for Change	158
6.4	Impro	wement in Leadership Abilities	159
	6.4.1	Improvement in Leadership Abilities: Ownership Perspective	161
	6.4.2	Improvement in Leadership Abilities: Gender Perspective	162
	6.4.3	Improvement in Leadership Abilities: Managerial Level Perspective	164
	6.4.4	Correlation of Improvement in Leadership Abilities	165
	6.4.5	Chi-Square Test for Improvement in Leadership Abilities	166
6.5	Impro	wement in Decision Making and Problem Solving	167
	6.5.1	Improvement in Decision Making and Problem Solving:	
		Ownership Perspective	170
	6.5.2	Improvement in Decision Making and Problem Solving: Gender	
		Perspective	172
	6.5.3	Improvement in Decision Making and Problem Solving:	
		Managerial Level Perspective	173
	6.5.4	Correlation of Improvement in Decision Making and Problem Solving	174
	6.5.5	Chi-Square Test for Improvement in Decision Making and	
		Problem Solving	175
6.6	Impro	wement in Communication Skills	176
	6.6.1	Improvement in Communication Skills: Ownership Perspective	178
	6.6.2	Improvement in Communication Skills: Gender Perspective	180
	6.6.3	Improvement in Communication Skills: Managerial Level Perspective	182
	6.6.4	Correlation of Improvement in Communication Skills	183
	6.6.5	Chi-Square Test for Improvement in Communication Skills	184
6.7	Impro	wement in Conflict Resolution Skills	185
	6.7.1	Improvement in Conflict Resolution Skills: Ownership Perspective	187
	6.7.2	Improvement in Conflict Resolution Skills: Gender Perspective	189

	6.7.3	Improvement in Conflict Resolution Skills: Managerial Level	
		Perspective	190
	6.7.4	Correlation of Improvement in Conflict Resolution Skills	192
	6.7.5	Chi-Square Test for Improvement in Conflict Resolution Skills	193
CHA	PTER	R-VII: EVALUATION AND IMPROVEMENT IN	
MAI	NAGE	MENT DEVELOPMENT 194	-237
7.1	Evalu	ation Procedures of Management Development	194
7.2	Timir	g for Evaluation of Management Development Effectiveness	196
7.3	Satisf	action with the Evaluation Procedures of Management	
	Devel	opment Effectiveness	197
	7.3.1	Satisfaction with the Evaluation Procedures of Management Developm	ent
		Effectiveness: Ownership, Gender, and Managerial Level Perspectives	198
7.4	Need	of Change in Management Development Programme	199
7.5	Expec	ted Changes in Various Aspects of Management Development	
	Practi	ces	200
	7.5.1	Expected Changes in Various Aspects of Management	
		Development Practices: Ownership Perspective	201
	7.5.2	Expected Changes in Various Aspects of Management	
		Development Practices: Gender Perspective	203
	7.5.3	Expected Changes in Various Aspects of Management	
		Development Practices: Managerial Level Perspective	205
	7.5.4	Correlation of Expected Changes in Various Aspects of	
		Management Development Practices	206
	7.5.5	Chi-Square Test for Expected Changes in Various	
		Aspects of Management Development Practices	208
7.6	Respo	onsible Factors for Less Effective Management Development	208
	7.6.1	Responsible Factors for Less Effective Management	
		Development: Ownership Perspective	210
	7.6.2	Responsible Factors for Less Effective Management	
		Development: Gender Perspective	212

	7.6.3	Responsible Factors for Less Effective Management	
		Development: Managerial Level Perspective	214
	7.6.4	Correlation of Responsible Factors for Less Effective	
		Management Development.	216
	7.6.5	Chi-Square Test for Responsible Factors for Less Effective Manageme	ent
		Development	217
7.7	Facto	rs Influencing Management Development Policy	218
	7.7.1	Factors Influencing Management Development Policy:	
		Ownership Perspective	220
	7.7.2	Factors Influencing Management Development Policy:	
		Gender Perspective	222
	7.7.3	Factors Influencing Management Development Policy:	
		Managerial Level Perspective	223
	7.7.4	Correlation of Factors Influencing Management Development Policy	225
	7.7.5	Chi-Square Test for Factors Influencing Management	
		Development Policy	227
7.8	Reeng	gineering the Management Development Practices	228
	7.8.1	Reengineering the Management Development Practices:	
		Ownership Perspective	229
	7.8.2	Reengineering the Management Development Practices:	
		Gender Perspective	231
	7.8.3	Reengineering the Management Development Practices:	
		Managerial Level Perspective	233
	7.8.4	Correlation of Reengineering the Management Development Practices	234
	7.8.5	Chi-Square Test for Reengineering the Management	
		Development Practice	236
CHA	АРТЕН	R-VIII: ORGANIZATIONAL CHANGE 238	8-284
8.1	Force	s for Change	238
	8.1.1	Forces for Change: Ownership Perspective	239
	8.1.2	Forces for Change: Gender Perspective	241
	8.1.3	Forces for Change: Managerial Level Perspective	242
	8.1.4	Correlation of Forces for Change	244
		xiii	

	8.1.5	Chi-Square Test for Forces for Change	245
8.2	Motiv	es for Change	246
	8.2.1	Motives for Change: Ownership perspective	247
	8.2.2	Motives for Change: Gender Perspective	249
	8.2.3	Motive for Change: Managerial Level Perspective	250
	8.2.4	Correlation of Motives for Change	252
	8.2.5	Chi-Square Test for Motives for Change	254
8.3	Mana	gerial Attributes to Carryout Change	255
	8.3.1	Managerial Attributes to Carryout Change: Ownership Perspective	256
	8.3.2	Managerial Attributes to Carryout Change: Gender Perspective	258
	8.3.3	Managerial Attributes to Carryout Change: Managerial Level Perspective	260
	8.3.4	Correlation of Managerial Attributives to Carryout Change	261
	8.3.5	Chi-Square Test for Managerial Attributes to Carryout Change	263
8.4	Mana	gerial Perception about the Change	263
	8.4.1	Managerial Perception about the Change: Ownership Perspective	265
	8.4.2	Managerial Perception about the Change: Gender Perspective	268
	8.4.3	Managerial Perception about the Change: Managerial Level Perspective	269
	8.4.4	Correlation of Managerial Perception about the Change	271
	8.4.5	Chi-Square Test for Managerial Perception about the Change	273
8.5	Pace of	of Change	275
8.6	Mana	gerial Roles for Change Management	275
8.7	Impro	vement in Organizational Change Capacity	276
	8.7.1	Improvement in Organizational Change Capacity: Ownership	
		Perspective	277
	8.7.2	Improvement in Organizational Change Capacity: Gender Perspective	279
	8.7.3	Improvement in Organizational Change Capacity: Managerial Level	
		Perspective	281
	8.7.4	Correlation of Improvement in Organizational Change Capacity	282
	8.7.5	Chi-Square Test of Improvement in Organizational Change Capacity	284

CHAPTER-IX: SUMMARY, CONCLUSIONS, AND

RECOMMENDATIONS 28		85-300		
9.1	Summary	285		
9.2	Conclusions	292		
9.3	Recommendations for Improvement in Management Development Practices	297		
9.4	Recommendations for Future study	300		
Bibliography 301-31				
Appendices				

Appendix-I: Research Questionnaire

Appendix-II: List of Participating Organizations in Research

Table	Headings	Page
3.1	Relevancy of the Research Topic	48
3.2	Appropriateness of Research Objectives	49
3.3	Evaluation of the Research Problem	50
3.4	Population and Sample	53
3.5	Distribution and Collection of the Questionnaire for Pilot Testing	55
3.6	Distribution and Collection of the Questionnaire	56
3.7	Reliability Test Statistic	57
3.8	Responding Organizations and Respondents	58
3.9	Ownership Pattern and Managerial Level of Respondents	59
3.10	Ownership Pattern and Gender of Respondents	59
3.11	Ownership Pattern and Work Experience of Respondents	60
3.12	Ownership Pattern and Educational Qualification of Respondents	61
3.13	Gender and Managerial Level of Respondents	61
3.14	Gender and Educational Qualification of Respondents	62
3.15	Gender and Work Experience of Respondents	62
3.16	Managerial Level and Work Experience of Respondents	63
3.17	Managerial Level and Educational Qualification of Respondents	64
3.18	Educational Qualification and Work Experience of Respondents	64
4.1	Training Department and Centre	65
4.2	Priority for Management Development: Ownership, Gender, and	
	Managerial Level Perspective	66
4.3	Objectives of Management Development	68
4.3.1	Objectives of Management Development: Ownership Perspective	69
4.3.2	Objectives of Management Development: Gender Perspective	70
4.3.3	Objectives of Management Development: Managerial Level Perspective	72
4.3.4	Correlation of Objectives of Management Development	73
4.3.5	Chi-Square Test for Objectives of Management Development	74
4.4	Participation and Objectives of Management Development	75
4.5	Management Development Policy and Calendar	78
4.6	Planning for Management Development	79
4.7	Procedures for Preparing Management Development Budget	80

LIST OF TABLES

4.8	Responsibility for Management Development Needs Identification	81
4.9	Methods of Management Development Needs Identification	83
4.10	Satisfaction with Resources Used in Management Development	85
4.10.1	Satisfaction with Resources used in Management Development:	
	Ownership Perspective	86
4.10.2	Satisfaction with Resources used in Management Development:	
	Gender Perspective	88
4.10.3	Satisfaction with Resources used in Management Development:	
	Managerial Level Perspective	89
4.10.4	Correlation of Satisfaction with Resources used in Management Development	91
4.10.5	Chi-Square Test for Satisfaction with Resources used in Management	
	Development	92
4.11	Responsibility for Management Development	93
4.11.1	Responsibility for Management Development: Ownership Perspective	94
4.11.2	Responsibility for Management Development: Gender Perspective	96
4.11.3	Responsibility for Management Development: Managerial Level Perspective	97
4.11.4	Correlation of Responsibility for Management Development	98
4.11.5	Chi-Square Test for Responsible for Management Development	99
5.1	Managerial Motives for Participation in Management Development	101
5.1.1	Managerial Motives for Participation in Management Development: Ownership	
	Perspective	102
5.1.2	Managerial Motives for Participation in Management Development:	
	Gender Perspective	104
5.1.3	Managerial Motives for Participation in Management Development:	
	Managerial Level Perspective	105
5.1.4	Correlation of Managerial Motives for Participation in Management Development	107
5.1.5	Chi-Square Test for Managerial Motives for Participation in	
	Management Development	108
5.2	Relevancy of Management Training for Manager's Functional	
	Needs and Interests	109
5.2.1	Relevancy of Management Training for Manger's Functional Needs	
	and Interests: Ownership, Gender, and Managerial Level Perspectives	110

5.3	Basis for Selection of the Participant Managers in Management	
	Development	111
5.4	Nomination of Participant Manager for Management Development	114
5.5	Managerial Satisfaction with Selection of Participant Managers for Management	
	Development	115
5.5.1	Managerial Satisfaction with Selection of Participant Manager for Management	
	Development: Ownership, Gender, and Managerial Level Perspectives	117
5.6	Achievement of Management Development Objectives from	
	Participation in Management Development	118
5.6.1	Achievement of Management Development Objectives from	
	Participation in Management Development: Ownership, Gender, and Managerial	
	Level Perspectives	119
5.7	Facilitators for Management Development	121
5.8	Effectiveness of Management Development Methods	123
5.8.1	Effectiveness of Management Development Methods: Ownership Perspective	125
5.8.2	Effectiveness of Management Development Methods: Gender and Managerial	
	Level Perspectives	127
5.8.3	Correlation of Effectiveness of Management Development Methods	131
5.8.4	Chi-Square Test for Effectiveness of Management Development Methods	132
6.1	Improvement in Commitment and Job Satisfaction	135
6.1.1	Improvement in Commitment and Job Satisfaction: Ownership Perspective	136
6.1.2	Improvement in Commitment and Job Satisfaction: Gender Perspective	138
6.1.3	Improvement in Commitment and Job Satisfaction: Managerial Level Perspective	140
6.1.4	Correlation of Improvement in Commitment and Job Satisfaction	141
6.1.5	Chi-Square Test for Improvement in Commitment and Job Satisfaction	142
6.2	Improvement in Teamwork and Alliance	144
6.2.1	Improvement in Teamwork and Alliance: Ownership Perspective	145
6.2.2	Improvement in Teamwork and Alliance: Gender Perspective	147
6.2.3	Improvement in Teamwork and Alliance: Managerial Level Perspective	148
6.2.4	Correlation of Improvement in Teamwork and Alliance	149
6.2.5	Chi-Square Test for Improvement in Teamwork and Alliance	150
6.3	Improvement in Readiness for Change	152
6.3.1	Improvement in Readiness for Change: Ownership Perspective	153

6.3.2	Improvement in Readiness for Change: Gender Perspective	155
6.3.3	Improvement in Readiness for Change: Managerial Level Perspective	156
6.3.4	Correlation of Improvement in Readiness for Change	158
6.3.5	Chi-Square Test for Improvement in Readiness for Change	159
6.4	Improvement in Leadership Abilities	160
6.4.1	Improvement in Leadership Abilities: Ownership Perspective	161
6.4.2	Improvement in Leadership Abilities: Gender Perspective	163
6.4.3	Improvement in Leadership Abilities: Managerial Level Perspective	164
6.4.4	Correlation of Improvement in Leadership Abilities	166
6.4.5	Chi-Square Test for Improvement in Leadership Abilities	167
6.5	Improvement in Decision Making and Problem Solving	169
6.5.1	Improvement in Decision Making and Problem Solving: Ownership Perspective	170
6.5.2	Improvement in Decision Making and Problem Solving: Gender Perspective	172
6.5.3	Improvement in Decision Making and Problem Solving: Managerial	
	Level Perspective	173
6.5.4	Correlation of Improvement in Decision Making and Problem Solving	175
6.5.5	Chi-Square Test for Improvement in Decision Making and Problem Solving	176
6.6	Improvement in Communication Skills	178
6.6.1	Improvement in Communication Skills: Ownership Perspective	179
6.6.2	Improvement in Communication Skills: Gender Perspective	181
6.6.3	Improvement in Communication Skills: Managerial Level Perspective	182
6.6.4	Correlation of Improvement in Communication Skills	184
6.6.5	Chi-Square Test for Improvement in Communication Skills	185
6.7	Improvement in Conflict Resolution Skills	187
6.7.1	Improvement in Conflict Resolution Skills: Ownership Perspective	188
6.7.2	Improvement in Conflict Resolution Skills: Gender Perspective	189
6.7.3	Improvement in Conflict Resolution Skills: Managerial Level Perspective	191
6.7.4	Correlation of Improvement in Conflict Resolution Skills	192
6.7.5	Chi-Square Test for Improvement in Conflict Resolution Skills	193
7.1	Evaluation Procedures of Management Development	195
7.2	Timing for Evaluation of Management Development Effectiveness	196
7.3	Satisfaction with the Evaluation Procedures of Management Development	
	Effectiveness	197

7.3.1	Satisfaction with the Evaluation Procedures of Management Development	
	Effectiveness: Ownership, Gender, and Managerial Level Perspective	198
7.4	Need of Change in Management Development Programme	199
7.5	Expected Changes in Various Aspects of Management Development Practices	201
7.5.1	Expected Changes in Various Aspects of Management Development Practices:	
	Ownership Perspective	202
7.5.2	Expected Changes in Various Aspects of Management Development Practices:	
	Gender Perspective	204
7.5.3	Expected Changes in Various Aspects of Management Development Practices:	
	Managerial Level Perspective	205
7.5.4	Correlation of Expected Changes in Various Aspects of Management	
	Development Practices	207
7.5.5	Chi-Square Test for Expected Changes in Various Aspects of	
	Management Development Practices	208
7.6	Responsible Factors for Less Effective Management Development	209
7.6.1	Responsible Factors for Less Effective Management Development: Ownership	
	Perspective	210
7.6.2	Responsible Factors for Less Effective Management Development:	
	Gender Perspective	213
7.6.3	Responsible Factors for Less Effective Management Development:	
	Managerial Level Perspective	214
7.6.4	Correlation of Responsible Factors for Less Effective Management Development.	216
7.6.5	Chi-Square Test for Responsible Factors for Less Effective	
	Management Development	217
7.7	Factors Influencing Management Development Policy	219
7.7.1	Factors Influencing Management Development Policy: Ownership Perspective	220
7.7.2	Factors Influencing Management Development Policy: Gender Perspective	222
7.7.3	Factors Influencing Management Development Policy: Managerial	
	Level Perspective	224
7.7.4	Correlation of Factors Influencing Management Development Policy	226
7.7.5	Chi-Square Test for Factors Influencing Management Development Policy	227
7.8	Reengineering the Management Development Practices	229

7.8.1	Reengineering the Management Development Practices:	
	Ownership Perspective	230
7.8.2	Reengineering the Management Development Practices: Gender Perspective	232
7.8.3	Reengineering the Management Development Practices: Managerial	
	Level Perspective	233
7.8.4	Correlation of Reengineering the Management Development Practices	235
7.8.5	Chi-Square Test for Reengineering the Management Development Practices	236
8.1	Forces for Change	238
8.1.1	Forces for Change: Ownership Perspective	239
8.1.2	Forces for Change: Gender Perspective	241
8.1.3	Forces for Change: Managerial Level Perspective	243
8.1.4	Correlation of Forces for Change	244
8.1.5	Chi-Square Test for Forces for Change	245
8.2	Motives for Change	246
8.2.1	Motives for Change: Ownership Perspective	247
8.2.2	Motives for Change: Gender Perspective	249
8.2.3	Motive for Change: Managerial Level Perspective	251
8.2.4	Correlation of Motives for Change	253
8.2.5	Chi-Square Test for Motives for Change	254
8.3	Managerial Attributes to Carryout Change	255
8.3.1	Managerial Attributes to Carryout Change: Ownership Perspective	256
8.3.2	Managerial Attributes to Carryout Change: Gender Perspective	258
8.3.3	Managerial Attributes to Carryout Change: Managerial Level Perspective	260
8.3.4	Correlation of Managerial Attributives to Carryout Change	262
8.3.5	The Chi-Square Test for Managerial Attributes to Carryout Change	263
8.4	Managerial Perception about the Change	265
8.4.1	Managerial Perception about the Change: Ownership Perspective	266
8.4.2	Managerial Perception about the Change: Gender Perspective	268
8.4.3	Managerial Perception about the Change: Managerial Level Perspective	270
8.4.4	Correlation of Managerial Perception about the Change	272
8.4.5	Chi-Square Test for Managerial Perception about the Change	274
8.5	Pace of Change	275
8.6	Managerial Roles for Change Management	276

8.7	Improvement in Organizational Change Capacity	277
8.7.1	Improvement in Organizational Change Capacity: Ownership Perspective	278
8.7.2	Improvement in Organizational Change Capacity: Gender Perspective	280
8.7.3	Improvement in Organizational Change Capacity: Managerial Level	
	Perspective	281
8.7.4	Correlation of Improvement in Organizational Change Capacity	283
8.7.5	Chi-Square Test for Improvement in Organizational Change Capacity	284

LIST OF FIGURES

Figure Headings		Page
1.1	Framework of the Research	15
1.1a	Frame Work for Research	16
2.1	Management Development: A Process View	44

ABBREVIATIONS

ADBL	: Agricultural Development Bank Limited
BoK	: Bank of Kathmandu
CEOs	: Chief Executive Officers
CV	: Coefficient of Variation
Govt. & Semi	
Govt. Bank	: Government and Semi-Government Bank
HBL	: Himalayan Bank Limited
HRD	: Human Resource Development
HRDHs	: Human Resource Department Heads
MD	: Management Development
MPBL	: Machhapuchhre Bank Limited
Ν	: Number
NABL	: Nabil Bank Limited
NBBL	: Nepal Bangladesh Bank Limited
NBL	: Nepal Bank Limited
NCCBL	: Nepal Credit and Commerce Bank Limited
OC	: Organizational Change
OD	: Organizational Development
ОТ	: Organizational Transformation
QC	: Quality Circle
QWL	: Quanlity of Work Life
RBBL	: Rastriya Banijya Bank Limited
SCMs	: Strategic and Corporate Managers
SD	: Standard Deviation