

REVENUE PLANNING OF NEPAL TELECOM

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A Thesis Submitted to:

Office of the Dean

Faculty of Management

Tribhuvan University



**In the Partial Fulfillment of the Requirements for the Degree of
Master of Business Studies (M.B.S.)**

Kathmandu, Nepal

May, 2014

RECOMMENDATION

This is to certify that the Thesis

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REVENUE PLANNING OF NEPAL TELECOM

has been prepared as approved by this Department in the prescribed format of the Faculty of Management. This thesis is forwarded for examination.

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DECLARATION

I, hereby, declare that the work reported in this thesis entitled "**REVENUE PLANNING OF NEPAL TELECOM**" submitted to office of the Dean, Faculty of Management, Tribhuvan University, is my original work done for the partial fulfillment of the requirement for the Masters of Business Studies (MBS) under the supervision of **Mr. Joginder Goet**, Lecturer of Shanker Dev Campus.

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ACKNOWLEDGEMENTS

This thesis is mainly concern with the analysis of "**REVENUE PLANNING OF NEPAL TELECOM.**" During the course of my study, I found myself fortunate enough to receive a good deal to help and inspiration from various persons and institution. So, I would like to express my sincere thanks to all of them.

I would like to express my sincere gratitude to my respected supervisor **Mr. Joginder Goet**, Lecturer of Shanker Dev Campus, T.U., for his valuable guidance and supervision to my study. I am equally thankful to Prof. Dr. Kamal Deep Dhakal, Chairperson of Research Committee, Asso. Prof. Prakash Singh Pradhan, and all the staffs of Shanker Dev Campus for their support and help during thesis writing.

I am thankful to my all friends and my colleagues for their support and help during thesis writing.

I am very much indebted to my parents and whole family members for their regular support and help during my study.

Amrit Rana
May, 2014

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ABBREVIATIONS

BEP	-	Break Even Point
CM	-	Contribution Margin
CMPU	-	Contribution Margin per unit
CV	-	Covariance
CVP	-	Cost Volume Profit
FC	-	Fixed Cost
GM	-	General Manager
GNP	-	Gross National Product
HPPC	-	Hindering Profit Planning Control
HRMS	-	Human Resource Management System
KMMS	-	Kathmandu Milk Supply Scheme
MOS	-	Margin of Safety
NG	-	Nepal Government
NPAT	-	Net Profit after Tax
NTC	-	Nepal Telecom
O/H	-	Overhead
P/L	-	Profit and loss
PEs	-	Private Enterprises
PPC	-	Profit Planning & Control
PV	-	Profit Volume
PV	-	Profit Volume
ROI	-	Return on Investment
SD	-	Standard Deviation