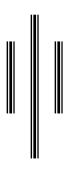
CONSUMER'S ATTITUDE OF 2PM NOODLES TOWARDS RADIO ADVERTISEMENT



A Thesis submitted to
Office of the Dean
Faculty of Management
Post Graduate Campus, Old Airport
Biratnagar, Morang
Tribhuvan University

Submitted By:

Kabita Kumari Chaudhary

TU Reg. No.:- 7-2-387-38-2004



In partial fulfillment of the requirements for the degree of Master of Business Studies (M.B.S.)

Biratnagar, Nepal May 14, 2013



TRIBHUVAN UNIVERSITY POST GRADUATE CAMPUS

Biratnagar Morang, Nepal

Ref. No.: - Tel. No.: 021-526327

021-522204

RECOMMENDATION

This is to certify that the thesis:

Submitted By:

KABITA KUMARI CHAUDHARY

Entitled

Consumers' Attitude of 2PM Noodles towards Radio Advertisement

has been prepared as approved by this Department in the prescribed format of Faculty of Management, This thesis is forwarded for examination

Supervisor Head of Departme	
Signature:	Signature:
(Mr. Devraj Shrestha)	(Prof. Dr. Yadav Prasad Koirala)
	Campus Chief
	Signature:
	(Mr. Ballav Prasad Paudel)
Date:	



TRIBHUVAN UNIVERSITY POST GRADUATE CAMPUS

Biratnagar Morang, Nepal

Ref. No.: - Tel. No.: 021-526327

021-522204

VIVA – VOCE SHEET

We have conducted the Viva-Voce Examination of the thesis presented by

KABITA KUMARI CHAUDHARY

Entitled

Consumer's Attitude of 2PM Noodles towards Radio Advertisement

and found the thesis to be the original work of the student and written according to the prescribed format. We recommend the thesis to be accepted as partial fulfillment of the requirement for Master's Degree in Business Studies (M.B.S.)

Viva-Voice Committee

Chairperson, Research Committee:	
(Prof. Dr. Yadav Prasad Koirala)	
Member (Thesis Supervisor)	
(Mr. Devraj Shrestha)	
Member (External Expert)	
Date:	

DECLARATION

I herby declare that the work done in thesis entitled "Consumer's Attitude of 2PM Noodles
towards Radio Advertisement" has been submitted to office of the Dean, faculty of
management, Tribhuvan University, is my original work. It is done in the form of partial
fulfillment of the requirement for the Master's Degree in Business Studies (M.B.S.) under
the supervision and guideline of Mr. Devraj Shrestha, lecturer of P.G. Campus, Biratnagar.

Kabita Kumari Chaudhary

ACKNOWLEDGEMENT

This dissertation is a product of an active support from different individuals and institutions that are highly appreciated and I, therefore, would like to acknowledge their intellectual dealings with a sense of respect.

I extend my deep sense of indebtedness to my respected supervisor Mr. Devraj Shrestha, lecturer of P.G. Campus, Faculty of Management, Post Graduate Campus, Biratnagar for precious guidelines, inspiration and suggestion thoroughly during the period of this research. Without their valuable insight, I would not think of accomplishment of this thesis.

I owe my thanks to Mr. Ballav Prasad Paudel (campus chief, P.G. campus, Biratnagar), and all my respected teachers and staffs of Department of Management and cannot forget the name of Mr. Gopal Prasad Ghimire and Mr. Mohan Koirala from administration department.

My special thanks go to Bikram Shrestha, (Treasurer, and Free Student Union) of P.G. Campus for his valuable cooperation and support in every steps of thesis writing and sharing my household responsibilities during the research work. Without his support and cooperation, the completion of this thesis work is almost impossible.

Date:	
	Kahita Kumari Chaudhary

TABLE OF CONTENTS

Recommendation
Viva-voice sheet
Declaration
Acknowledgement
List of Tables
List of Figures
Abbreviation

			Pages
CHAI	PTER I: IN	ITRODUCTION	1-12
1.1	Backgr	ound of the Study	1
1.2	Organiz	zation of the Study	6
1.3	Focus	of the Study	7
1.4	Statem	ent of the Problem	8
1.5	Objecti	ves of the Study	10
1.6	Limitati	ion of the study	11
1.7	Importa	ance of the Study	12
1.8	Organiz	zation of the study	12
CHAI	PTER II: R	EVIEW OF LITERATURE	14-28
2.1	Meanin	ng and Concept of Advertising	14
2.2	Evolution	on of Advertising	15
2.3	Types	of Advertising	16
	2.3.1	Producer Advertising	16
	2.3.2	Reseller Advertising	16
	2.3.3	Personal Advertising	16
	2.3.4	Government Advertising	17
24	Radio A	Advertising	17

2.5	Pricing of the Product	20
2.6	Promoting of the Product	20
	2.6.1 Advertising	20
	2.6.2 Direct selling	21
	2.6.3 Sales promotion	22
	2.6.4 Relationship Building	22
	2.6.5 Distribution of the Product	23
	2.6.6 Service and Marketing	25
2.7	Advertising as the part of marketing activities	26
2.8	Review of Previous Studies	26
СНАР	TER III: RESEARCH METHODOLOGY	29-32
3.1	Introduction	29
3.2	Research Design	29
3.3	Population and sample	30
3.4	Nature and Sources of Data	30
3.5	Data collection procedures	30
3.6	Data Analyzing Technique	31
3.7	Data Presentation and analysis tools	32
CHAP	TER IV: PRESENTATION AND ANALYSIS OF DATA	33-56
4.1	Introduction	33
4.2	Impact of advertising on consumer	36
4.3	Adequacy of advertisement	39
4.4	Age wise consumer preference on advertisement	42
4.5	Literacy wise consumer's preference on advertisement	44
4.6	Education wise reaction to the advertisement	49
4.7	Gender wise reaction to the advertisement	50
4.8	Factor that influxes consumer to buy the product	52
4.9	Comparison cost of media	53
4.10	Sales and advertising expenses of company	54

4.11	Major findings of the study	55
CHAP	TER V: SUMMARY, CONCLUSION AND RECOMMENDATIONS	57-62
5.1	Summary	57
5.2	Findings of the Study	58
5.3	Conclusions	60
5.4	Recommendations	60
BIBLI	OGRAPHY	
APPE	NDIX	

LIST OF TABLE

<u>Table</u>	<u>Title</u>	<u>Page</u>
1	Popularity of media	34
2	Consumer habit of hearing radio advertisement	35
3	Impact of advertising on consumer	37
4	Impact of the frequency of the advertisement	38
5	Adequacy of advertisement	40
6	Consumer's preference to the product having same price	
	and quality	41
7	Age wise consumer preference on advertisement	43
8	Literacy wise consumer preference on advertisement	44
9	Preference of advertising according to gender	46
10	Age wise consumer's reaction to the advertisement	48
11	Education wise reaction to the advertisement	49
12	Gender wise reaction to the advertisement	51
13	Factor that influence consumer to buy the product	52
14	Comparison cost of media	53
15	Sales and advertising expenses of company	54

LIST OF FIGURES

<u>Figure</u>	<u>Title</u>	<u>Page</u>
1	Popularity of media	35
2	Consumer habit of hearing radio advertisement	36
3	Impact of advertising on consumer	37
4	Impact of the frequency of the advertisement	39
5	Adequacy of advertisement	41
6	Consumer's preference to the product having same	
	Price and quality	42
7	Age wise consumer preference on advertisement	44
8	Literacy wise consumer preference on advertisement	45
9	Preference of advertising according to gender –Male	46
10	Preference of advertising according to gender-Female	47
11	Age wise consumer's reaction to the advertisement	49
12	Education wise reaction to the advertisement	50
13	Gender wise reaction to the advertisement	51
14	Factor that influence consumer to buy the product	52
15	Sales and advertising expenses of company	55

ABBREVIATION

Abt. : About

B.S. : Bikram Sambat

Corr. : Correlation

Ed. : Edition

F.M. : Frequency Modulation

Hr. : Hour

Rs. : Rupees

T.V. : Television