

A STUDY ON PROFIT AND REVENUE PLANNING OF NEPAL TELECOM LTD.

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RECOMMENDATION

This is to certify that the thesis

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A STUDY ON PROFIT & REVENUE PLANNING OF NEPAL TELECOM LIMITED

has been prepared and approved by this Department in the prescribed format of Faculty of Management. This thesis is forwarded for examination.

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We have conducted the viva-voce examination of the thesis presented by

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and found the thesis to be the original work of the student and written according to the prescribed format. We recommend the thesis to be accepted as partial fulfillment to the requirements for Master's Degree in Business Studies (M.B.S)

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DECLARATION

I hereby declare that the work done in this thesis entitled "*A Study on Profit & Revenue Planning of Nepal Telecom Limited*" has submitted to office of the dean, faculty of Management, Tribhuvan University, is my own created work report in the form of partial fulfillment of the requirement of Master's Degree in Business Studies (MBS) course under the guidance and supervision of Mr. Bir Bahadur Karki, Assistant Professor PN Campus, Pokhara.

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Abbreviation

ACP	- Average Collection Period
BLSF	- Bansbari Leather & Shoe Factory
CE	- Capital Employed
CET	-Capital Employed Turnover Ratio
DDC	- Dairy Development Corporation
DE	-Debt Equity
FY	- Fiscal Year
GDP	-Gross Domestic Product
HPP	- Herbal Production & Processing Co. Ltd
ICT	- Information & Communication Technology
LTD	- Long Term Debt
MBO	- Management by Objective
NG	- Nepal Government
NPAT	- Net Profit After Tax
NPM	-Net Profit Margin
NT	- Nepal Telecom
NTC	- Nepal Doorsanchar Company Limited (Nepal Telecom)
OE	- Operating Expenses
PE	- Public Enterprises
PPC	- Profit Planning & Control
RDL	- Royal Drugs Limited
RIO	- Return on Investment
ROA	- Return on Assets
ROCE	- Return on Capital Employed
ROE	- Return on Equity
TDR	-Total Debt Ratio
WCT	-Working Capital Turnover