## A Study of

# "Marketing Strategy Adopted by

## Commercial Banks in Nepal"

(A case study of Nabil Bank Ltd.)



By:

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## **RECOMMENDATION**

This is to certify that the thesis submitted by

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entitled

Marketing Strategies Adopted by Commercial Banks in Nepal A Case Study of Nabil Bank Ltd.

has been prepared as approved by this department in the prescribed format Faculty of Management. This thesis is forwarded for examination.

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## **VIVA VOCE SHEET**

We have conducted the viva-voce examination of the thesis presented by

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and found the thesis to be the original work of the student and written according to the prescribed format. We recommend the thesis to be accepted as a partial fulfillment of the requirement for Master in Business Studies (MBS)

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## **DECLARATION**

I hereby declare that the work reported in this thesis entitled Marketing Strategies Adopted by Commercial Banks in Nepal, A Case Study of Nabil Bank Ltd. submitted to Thakur Ram Multiple Campus Faculty of Management, TU is my original work done in the form of partial fulfillment of the requirement for Masters in Business Studies (MBS) under the supervision of Dr. Deepak Shakya, Reader Thakur Ram Campus, Tribhuvan University.

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## **ABBREVIATIONS**

C.V. : Coefficient of Variation

CA : Current Assets

CBB : Cash and Bank Balance

CL : Current Liabilities

FA : Fixed Assets

Inv. : Investment

LA : Loan and Advances

LTD : Long Term Debt

MSCN : Money at Short Call and Notice

NABIL : Nepal Arab Bank Limited

NIBL : Nepal Investment Bank Limited

NPAT : Net Profit after Tax

P.E. : Probable Error

r : Coefficient of Correlation

S.D. : Standard Deviation

SE : Shareholders' Equity

TD : Total Deposit

TF : Total Fund