A STUDY ON REVENUE PLANNING AND CASH MANAGEMENT OF NEPAL TELECOM

A THESIS

Submitted by:

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Submitted to:

Office of The Dean Faculty of Management Tribhuvan University

In partial fulfillment of the requirement for the degree of Master of Business Studies (M.B.S.)

> Kathmandu,Nepal August, 2009

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Abbreviations

| & | - And |
|-----------|--|
| A.D | - Anno Domini |
| A/C | - Account |
| A/R | - Account Receivable |
| ACP | - Average Collection Period |
| ARR | - Average Rate of Return |
| BS | - Bikram Sambat |
| BEP | - Break Even Point |
| C- Phone | - Cellular phone |
| Caller ID | - Caller Identification |
| CDMA | - Code Division Multiple Access |
| CFFA | - Cash Flow from Financing Activities |
| CFIA | - Cash Flow from Investing Activities |
| CFOA | - Cash Flow form Operating Activities |
| CFS | - Cash Flow Statement |
| CPN | - Communist Party of Nepal |
| CV | - Coefficient of Variation |
| CVP | - Cost-Volume-Profit |
| F/Y | - Fiscal Year |
| FC | - Fixed Cost |
| GDP | - Gross Domestic Product |
| GSM | - Global System for Mobile |
| i.e. | - That is |
| ISTD | - International Subscriber Trunk Dialing |
| Ltd. | - Limited |
| MOF/NG | - Ministry of finance, Nepal Government |
| No. | - Number |

| NT | - Nepal Telecom |
|-------|--|
| NTC | - Nepal Telecommunication Corporation Ltd. |
| P.E. | - Probable Error |
| PE | - Public Enterprises |
| PPC | - Profit Planning and Control |
| PSTN | - Public Switched Telephone Network |
| ROI | - Return on Investment |
| S.d | - Standard Deviation |
| SMS | - Short Message Service |
| STD | - Subscriber Trunk Dialing |
| TU | - Tribhuvan University |
| U.S.A | - United States of America |
| USSR | - Union of Soviet Socialist Republic |
| UTL | - United Telecom Limited |
| VC | - Variable Cost |