WORKING CAPITAL MANAGEMENT ON MANUFACTURING COMPANIES OF NEPAL (COMPARATIVE STUDY ON UNILEVER LIMITED AND HETAUDA CEMENT INDUSTRY LIMITED)

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A Thesis Submitted to: Office of the Dean Faculty of Management Tribhuvan University

In the partial fulfillment of the requirements for the degree of Master's in Business Studies (MBS) Narayangarh, Chitwan October, 2010

RECOMMENDATION

This is to certify that the thesis

Submitted by

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Entitled

Working Capital Management on Manufacturing Companies of Nepal (Comparative Study on Unilever Limited and Hetauda Cement Industry Limited)

has been prepared as approved by this department in the prescribed format of faculty of management. This thesis is forwarded for evaluation.

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DECLARATION

I hereby declare that the work done in this thesis entitled "Working Capital Management on Manufacturing Companies of Nepal: Comparative Study on Unilever Limited and Hetauda Cement Industry Limited" submitted to Balkumari College, Faculty of Management, Tribhuvan University is my original work. It is done in the form of partial fulfillments of the requirement of the degree of Master of Business studies (M.B.S.) under the supervision and guidance of Mr. Baburam Panthi, Lecturer of Balkumari College.

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ABBREVIATIONS

| ACP | = | Average Collection Period |
|------|---|---------------------------------|
| CA | = | Current Assets |
| CAFA | = | Current Assets to Fixed Assets |
| CATA | = | Current Assets to Total Assets |
| CCC | = | Cash Conversion Cycle |
| CL | = | Current Liabilities |
| Co. | = | Company |
| COGS | = | Cost of Goods Sold |
| CR | = | Current Ratio |
| DSO | = | Days Sales Outstanding |
| FY | = | Fiscal Year |
| GPM | = | Gross Profit Margin |
| GWC | = | Gross Working Capital |
| HCIL | = | Hetauda Cement Industry Limited |
| ICP | = | Inventory Conversion Period |
| ICP | = | Inventory Conversion Period |
| ITR | = | Inventory Turnover Ratio |
| Ltd. | = | Limited |
| LTF | = | Long-Term Financing |
| NPM | = | Net Profit Margin |
| NWC | = | Net Working Capital |
| OC | = | Operating Cycle |
| PDP | = | Payable Deferral Period |
| PE | = | Probable Error |
| QR | = | Quick Ratio |
| r | = | Correlation Coefficient |
| RCP | = | Receivable Conversion Period |
| ROA | = | Return on Assets |
| RTR | = | Receivable Turnover Ratio |
| STF | = | Short-Term Financing |
| TF | = | Total Financing |
| | | |

| TU | = | Tribhuvan University |
|-----|---|----------------------|
| ULL | = | Unilever Limited |
| WC | = | Working Capital |