CREDIT MANAGEMENT OF COMMERCIAL BANKS IN NEPAL

(With Special Reference to HBL, EBL, and NABIL Commercial Banks)

Submitted By Mandira Shrestha

Patan Multiple Campus Campus Roll No:-178/062 Exam Roll No:-1483/064 T.U. Registration No: - 7-1-258-31-98

A THESIS SUBMITTED TO

Office of the Dean Faculty of Management Tribhuvan University

in partial fulfillment of the requirement for the degree of Master of Business Studies (M.B.S.)

Patan Lalitpur May, 2010

RECOMMENDATION

This is to certify that the Thesis

Submitted by

Mandira Shrestha

Entitled

"CREDIT MANAGEMENT OF COMMERCIAL BANKS IN NEPAL" (With special reference to three commercial banks)

Has been prepared as approved by this Department in the prescribed format of Faculty of Management. This thesis is forwarded for examination.

(Dinesh Man Melego)	(Bishnu Gopal Khimbaja)	(Mrs. Krishna Badan Nakarmi)
Thesis Supervisor	Head Reasearch Dept.	Campus Chief
Date:		

VIVA- VOCE SHEET

We have conducted the Viva- Voce examination of thesis

Submitted by: Mandira Shrestha

Entitled

"CREDIT MANAGEMENT OF COMMERCIAL BANKS IN NEPAL"

(With Special Reference to HBL, EBL, NABILThree Commercial Banks)

and found the thesis to be the original work of the student and written according to the prescribed format. We recommend the thesis to be accepted as the partial fulfillment of the requirement for Master's Degree in Business Studies (M.B.S.)

Viva-Voce Committee

Head of the Research Department:	
Member (Thesis Supervisor)	:
Member (Thesis Supervisor)	:
Member (External Expert)	:
Date:	

DECLARATION

I hereby declare that the thesis "CREDIT MANAGEMENT OF COMMERCIAL BANKS

IN NEPAL" submitted to, Patan Multiple Campus the Faculty of Management, Tribhuvan

University is my original work done for the partial fulfillment of requirements for the

Master of Business Studies (M.B.S.) under the supervision of Dinesh Man Malekhu of

Patan Multiple Campus.

Date:....

Mandira Shrestha

Patan Multiple Campus Campus Roll No:-178/062 Exam Roll No:- 1483/064

T.U. Registration No: - 7-1-258-31-98

ACKNOWLEDGEMENTS

I would like to thank many people who have helped me and encouraged me to bring out this research work.

Firstly, I owe a debt of gratitude to my respected thesis supervisors Dinesh man Malekhu Lecturer of **Patan Multiple Campus** who has supported me by giving guidelines, advice and valuable suggestions and unending sympathy throughout my research work.

I would like to express my profound sense of gratitude to separated lecturer and chairperson of research department and asst campus chief of Patan Multiple Campus for their valuable guideness for the preparation of this thesis.

It is my pleasure to thank my colleagues' friends Mr. Nirajan Parajuli and Purna Bhakta Shrestha who have supported me in different ways.

Lastly, my heartiest thank goes to my family members and college staffs along with classmates who have supported me by providing consistent help and encouragement.

Mandira Shrestha

TABLE OF CONTENTS

	Pages
Recommendation	
Viva-Voce Sheet	
Declaration Acknowledgements	
Table of Contents	
List of Tables	
List of Figures	
Abbreviations	
CHAPTER I	
INTRODUCTION	
1.1 Background of the Study	1
1.2 Credit Management	2
1.3 Introduction of Sample Organization Under Study	3
1.4 Statement of the Problem	5
1.5 Objectives of the Study	6
1.6 Significance of the Study	6
1.7 Limitations of the Study	7
1.8 Organizational Structure of the Study	7
CHAPTER II	
REVIEW OF LITERATURE	9
2.1 Theoretical Review of Credit Management	-
2.1.1Financial Analysis	11
2.1.2Statistical Tools	16
2.2 Factors Affecting Credit Policy	16
2.3Review of Related Studies	17
2.3.1 Review of Articles	17
2.3.2Review of Journals	22
2.4Review of Previous Thesis	31
2.5Research Gap	36

CHAPTER-III

RESEARCH METHODOLOGY	
3.1Research Design	37
3.2Sources of Data	38
3.3Population and Sample of Survey Design	38
3.4Primary Data Collection Techniques	39
3.5Primary Data Collection Procedure	39
3.6Tools and Techniques Employed	39
3.6.1Credit Practices Ratios	40
3.6.2Credit Efficiency Ratios	40
3.7 Nature of Respondents	40
CHAPTER-IV	
DATA PRESENTATION AND ANALYSIS	
4.1Comparative Financial Condition of Selected Nepalese Commercial Banks	41
4.1.1Comparative Credit Practices In NABIL, HBL and EBL	42
4.1.2 Comparative Credit Efficiency in NABIL, HBL and EB	50
4.2Relationship of Loan and Net Profit	59
4.3Relationship of Loan and Non-Performing Loan	61
4.4Impact of Loan and Advances on Net Profit	63
4.5 Cash Flow Analysis	66
4.6 Impact of Non-Performing Loan and Performing Loan on Net Profit	73
4.7 General Status of Industry Environment in the Selected Banks	76
4.8Analysis of Variance between the Selected Commercial Banks	80
CHAPTER-V	
SUMMARY, CONCLUSION AND RECOMMENDAT	rion:
5.1 Summary	83
5.2 Conclusion	87
5.3 Recommendations	87
BIBLIOGRAPHY	
ANNEX	

LIST OF TABLES

Table	e No Title P	ages
4.1	Loan and Advances to Total Deposit Ratio	42
4.2	Interest Income to Loan and Advances Ratio	43
4.3	Non-Performing Loan to Total Loan and Advances Ratio	45
4.4	Loan and Advances to Total Assets Ratio	46
4.5	Loan and Advances to Current Assets Ratio	48
4.6	Loan Loss Provision to Total Loan and Advances Ratio	49
4.7	Total Assets to Liability Ratio	51
4.8	Interest Expenses to Total Deposit Ratio	52
4.9	Interest Expenses to Total Expenses Ratio	53
4.10	Non-Interest Bearing Deposits To Total Deposit Ratio	54
4.11	Interest Income to Total Income Ratio	55
4.12	Interest from Loan, Advances and Overdraft to Total Interest Income Ratio	57
4.13	Interest Suspense to Interest Income from Loans & Advances Ratio	58
4.14	Relationship between Loan and Advances and Net Profit in HBL: Correlation	59
4.15	Relationship between Loan and Advances and Net Profit in NABIL Correlation Matri	ix60
4.16	Relationship between Loan, Advances, and Net Profit in EBL: Correlation Matrix	60
4.17	Relationship between Loan and Non-Performing Loan in HBL: Correlation Matrix	61
4.18	Relationship between Loan and Non-Performing Loan in NABIL: Correlation Matrix	62
4.19	Relationship between Loan and Non-Performing Loan in EBL: Correlation Matrix	63
4.20	Impact of Loan and Advances on Net Profit in NABIL: Regression Analysis	64
4.21	Impact of Loan and Advances on Net Profit in HBL: Regression Analysis	64
4.22	Impact of Loan and Advances on Net Profit in EBL: Regression Analysis	65
4.23	Cash Flow from Different Activities of HBL	67
4.24	Cash Flow from Different Activities of HBL	69
4.26	Cash Flow from Different Activities of NABIL	70
4.27	Comparative Cash Flow from Different Activities of HBL, NABIL and EBL	71
4.28	Comparative CFFA Different Activities of HBL, NABIL and EBL	72

4.29	Impact of Non-Performing Loan and Performing Loan on Net Profit in NABIL	
	Regression Analysis	74
4.30	Impact of Non-Performing Loan and Performing Loan on Net Profit in HBL Re	gression
	Analysis	75
4.31	Impact of Non-Performing Loan and Performing Loan on Net Profit in EBL: Re	egression
	Analysis	76
4.32	Descriptive Result of Industry Environment in Selected Commercial Banks	77
4.33	Descriptive Statistics of Management Quality in Selected Commercial Banks	79
4.34	Analysis Of Variance of the Variables between the Selected Banks	81

LIST OF FIGURES

Figur	e No Title	Pages
4.1	Loan and Advances to Total Deposit Ratio	43
4.2	Interest Income to Loan and Advances Ratio	44
4.3	Non-Performing Loan to Total Loan and Advances Ratio	45
4.4	Loan and Advances to Total Assets Ratio of NABIL	46
4.5	Loan and Advances to Current Assets Ratio of HBL	47
4.6	Loan and Advances to Current Assets Ratio of EBL	47
4.7	Loan and Advances to Current Assets Ratio	49
4.7	Loan Loss Provision to Total Loan and Advance	50
4.8	Interest Expenses to Total Deposit Ratio	52
4.9	Interest Expenses to Total Expenses Ratio	53
4.10	Non Interest Bearing Deposit to Total Deposit Ratio	54
4.11	Interest Income to Total Income Ratio	56
4.12	Interest from Loan and Advance and Overdraft to Total Interest Income	57

ABBREVIATIONS

A.D. Anno Dominee

ADB Agriculture Development Bank

AGM Annual General Meeting
ANOVA Analysis of Variance
B.S. Bikram Sambat
BoK Bank of Kathmandu
CD Credit Deposit

CEO Chief Executive Officer
CIB Credit information Bureau
EBL Everest Bank Limited

F/Y Fiscal Year

FIs Financial Institutions
GDP Gross Domestic Product

IFRS International Financial Reporting Standards.

ISA International Standards on Auditing

JVBs Joint Venture Banks LLP Loan Loss Provision

Ltd. Limited

NABIL Nepal Arab Bank Limited

NBBL Nepal Bangladesh Bank Limited

NBL Nepal Bank Limited

NCCB
Nepal Credit & Commerce Bank
NGBL
Nepal Grindlays Bank limited
NIBL
Nepal Indosuez Bank Limited
NIBL
Nepal Investment Bank Limited
NICB
Nepal Industrial & Commercial Bank
NIDC
Nepal industrial Development Corporation

NPA Non Performing Assets
NPL Non Performing Loan
NRB Nepal Rastra Bank
RBB Rastriya Banijya Bank
SBI State Bank of India

SCBNL Standard Chartered Bank Nepal Limited SPSS Statistical Package of Social Science

WTO World Trade Organization