A STUDY ON MARKET SITUATION OF TOOTHPASTE MARKETING IN KATHMANDU VALLEY

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A Thesis Submitted to:
Office of the Dean
Faculty of Management
Tribhuvan University

In partial fulfillment of the requirement for the degree of Master of Business Studies (MBS)

Kathmandu, Nepal April 2011

RECOMMENDATION

This is to certify that the thesis

Submitted by:

Rabindra Prasad Upadhyaya

Entitled:

A STUDY ON MARKET SITUATION OF TOOTHPASTE MARKETING IN KATHMANDU VALLEY

has been prepared as approved by this Department in the prescribed format of the Faculty of Management. This thesis is forwarded for examination.

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VIVA-VOCE SHEET

We have conducted the viva –voce of the thesis presented

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A STUDY ON MARKET SITUATION OF TOOTHPASTE MARKETING IN KATHMANDU VALLEY

And found the thesis to be the original work of the student and written according to the prescribed format. We recommend the thesis to be accepted as partial fulfillment of the requirement for the degree of

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DECLARATION

I hereby declare that the work reported in this thesis entitled "A Study on Market Situation of Toothpaste Marketing in Kathmandu Valley" submitted to Office of the Dean, Faculty of Management, Tribhuvan University, is my original work done in the form of partial fulfillment of the requirement for the degree of Master of Business Studies (MBS) under the supervision of **Dr. N.K. Pradhan** of Shanker Dev Campus, T.U.

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Rabindra Prasad Upadhyaya

ABBREVIATIONS

& : And

A.D : After Death

B.S. : BikramSambat

e.g. : Example

Etc. : Etcetera

F.M : Frequency Modulation

Govt. : Government

i.e. : That is

Km. : Kilometers

KTM : Kathmandu

Ltd : Limited

MBS : Master of Business Studies

NEPSE : Nepal Stock Exchange

NLL : Nepal Lever Limited

No. : Number

Nos. : Number of Consumers

NPR : Nepalese Rupees

NTV : Nepal Television

Pvt. : Private

SDC : Shanker Dev Campus

Sq. : Square

T.U. : Tribhuvan University

U.K. : United Kingdom

U.S. : United States

V.D.C. : Village Development Committee

WBR. : World Bank Report

WTO. : World trade organization

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