" Profit Planning In Communication & Service Sector A Case Study of NEPAL TELECOM [Its Provisions and Practices]

submitted to Mahendra Multiple Campus, Tribhuvan Univercity

 $\mathbf{B}\mathbf{y}$

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DECLEARATION

I here by declear that the work reported in this thesis entitled " **Profit Planning In Communication & Service Sector A Case Study of NEPAL TELECOM** [Its Provisions and Practices] submitted to Mahendra Multiple Campus, Tribhuvan Univercity, is my original work done in the form of Partial fulfilment of the requirement for the masters Degree in Business Studies under the Supervision of **Navaraj Adhikari** of Mahendra Multiple Campus Nepalgunj.

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At last I do not want to decleare that this research is perfectly satisfactory and complete as there may be limitations, short commings because of limited time and resources. I hereby want to take the responsibilities of all those

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List of Abbreviations

A/C = Account

Average Rate of Return ARR =**Break Even Point** BEP = Bikram Sambat B.S. =**CVP** = Cost Volume Profit CV Coefficient of Variance = Economic order quantity EOQ =

FY = Fiscal Year

GDP = Gross Domestic Product
HMG = His Majesty's Government
IRR = Internal Rate of Return
Ibid = Ibiden (in the same place)

i.e. = That Is

MWRD = Madhyapaschimanchal Western Regional Directorate

NPV = Net Present Value

NTC = Nepal Telecommunication Corporation

NT = Nepal Telecom

Op.Cit = Opcited

PPC = Profit Planning and Control

PES = Public Enterprises
P.E. = Probable Error
P/V Ratio = Pfit Volum Ratio
PBP = Pay Back Period
PI = Profitably Index

P. = Page
Pvt. = Private
Rs. = Rupees
Re. = Rupees

S.D. = Standerd Deviation
V/CR = Variable Cost Ratio
VC = Variable Cost
e-mail = Electronic Mail

GSM = Global System of Mobile
CDMA = Coded Data Multiple Access
V-Sat = Very Small Apreture of Terminal

PCO = Public Call Office
LAN = Local Area Network
WAN = Wide Area Network
PC = Personnel Computer
WWW = World Wide Web

HTTP = Hyper Text Terminal Port

PC = Percentage

NDCL = Nepal Doorsanchar Compan Limited (Nepal Telecom)

VDC = Village Development Committee

Ltd. = Limited

(P)Ltd. = Private Limited

PSTN = Permanent Subscriber Telephone Network (Land Line)

NPBT = Net profit Before Tax NPAT = Net profit After Tax