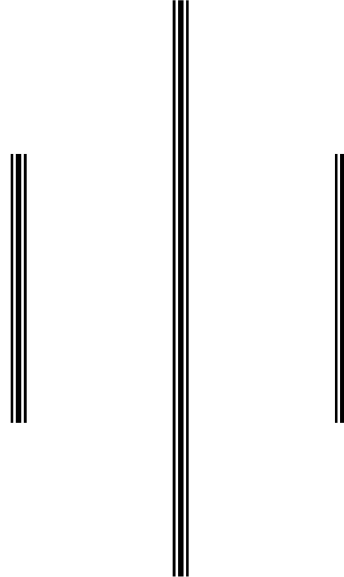


Profit Planning in Nepal Telecommunication
A Case Study of Nepal Telecom-
Its Provision and Practices



Submitted to
Department of Management
Mahendra Multiple Campus, Nepalgunj
Faculty of Management
Tribhuvan University

By
BABU RAM GIRI

Master Degree in Business Studies (MBS)

MAY, 2009

Profit Planning in Nepal Telecommunication

A Case Study of Nepal Telecom.

Its Provision and Practices.

A Thesis

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In the partial fulfillment of the requirements of the degree of
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Nepalgunj, Nepal
MAY, 2009



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This is to certify that **Mr. BABU RAM GIRI** has prepared the thesis entitled “**Profit Planning in Nepal Telecommunication – A Case Study of Nepal Telecom- Its Provision and Practices**” under my supervision. It embodies his original and independent work. I am fully satisfied with the work in terms of research methodology used by him in his research work for the presentation and analysis of data.

This thesis has been prepared in the form as required by the Institute of Managements Tribhuvan University for the partial fulfillment of degree on Master in Business Studies (MBS). It is, therefore, forwarded for examination.

I recommend this thesis for approval and acceptance.

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Profit Planning In Nepal Telecommunication
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Its Provision and Practices

And found the thesis to be the original works of the student written according to the prescribed format. We recommend the thesis to be accepted as a partial fulfillment of the Master's Degree in Business Studies (M.B.S)

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DECLARATION

I hereby declare that the work reported in this thesis entitled" Profit Planning in Nepal Telecommunication. A case study of Nepal Telecom. Its Provision and Practices" submitted to the office of the Dean, Faculty of Management, Tribhuvan University, is my original work done in the form of partial fulfillment of the requirements of the Master's Degree in business studies (M.B.S) under the supervision of Mr. Nav Raj Adhikari and Dr. R.K. Shah of Mahendra Multiple Campus, Nepalgunj, Tribhuvan University. An error of omission in this research is entirely on my own.

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Lastly, I don’t want to state that this thesis is complete and perfectly satisfactory. There may be various limitations and shortcomings because of the constraint of time and resources.

Hence, I state that I am alone responsible for any kind of contradiction raised from this research report.

Thank you very much

MAY, 2009

Babu Ram Giri

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List of Abbreviations:

A/c	Account
BEP	Break even point
CPPU	Comprehensive profit planning and control
CV	Coefficient of variation.
CVP	Cost Volume profit
EG	Example.
ETC	Fixed Cost.
FC	Fiscal Year.
FY	Fiscal Year
GDP	Gross Domestic Product
IBID	Ibidem
MGMT	Management
NTC	Nepal Telecommunication Corporation
PE	Public Enterprises
PP	Profit Planning
PPC	Profit Planning and Control
P/V	Profit Volume
P/L	Profit and Loss
S/D	Standard Deviation
V/C	Variable Cost