# MARKETING OF NEPALESE WOOLEN CARPET IN THE INTERNATIONAL MARKET

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Submitted by: Govinda Prasad Bhurtel Bhairahawa Multiple Campus T.U. Regd. No. 34436-95

In Partial Fulfillment of the Requirements for The Master of Business Studies (MBS)

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### RECOMMENDATION

# This is to certify that the thesis

Submitted by:

#### **Govinda Prasad Bhurtel**

Entitled:

# "MARKETING OF NEPALESE WOOLEN CARPET IN THE INTERNATIONAL MARKET."

has been prepared as approved by this Department in the prescribed format of faculty of Management. This thesis is forwarded for examination.

examination.	
•••••	•••••
Lect. Narendra Raj Pandey	Kapil Dev Lamichhane
Thesis Supervisor	Campus Chief
Bhairahawa Multiple Campus	Bhairahawa Multiple Campus
Lect. Prem Gurung	
<b>Head of Research Department</b>	
Bhairahawa Multiple Campus	
Date:	

#### **VIVA-VOCE SHEET**

We have conducted the viva-voce examination of the thesis presented by Govinda Prasad Bhurtel

#### Entitled:

"MARKETING OF NEPALESE WOOLEN CARPET IN THE INTERNATIONAL MARKET."

and found the thesis to be original work of the student and written according to the prescribed format. We recommend the thesis to be accepted as partial fulfillment of the requirement for

Master's Degree in Business Studies (M.B.S.)

#### **VIVA-VOCE COMMITTEE**

Head of Research Department:	
Member (Thesis Supervisor):	
Member (External Expert):	
Date:	

#### **DECLARATION**

I hereby declare that the work reported in this thesis entitled "Marketing of Nepalese Woolen Carpet in the International Market." Submitted to office of the Dean, faculty of management, Tribhuwan University, is my original work done in the form of partial fulfillment of the requirement for the Masters Degree of Business Studies (M.B.S.) under the supervision and guidance of Lecturer Mr. Narendra Raj Pandey, Bhairahawa Multiple Campus, Rupandehi.

.....

Govinda Prasad Bhurtel Bhairahawa Multiple Campus T.U. Regd. No. 34436-95

Date:.....

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Researcher

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#### **ABBREVIATION**

\$ : Dollar

**AZO** : Structural Element of a - N = N group, which represent the

coloring element of the substance

C&F : Cost & Freight

C/N : Cover Note

**CBS** : Central Bureau of Statistics

**CCIA** : Central Carpet Industries Association

**CEPC**: Carpet Export Promotion Council

**CIDB** : Cottage Industry Development Board

**CIED** : Cottage Industry Export Development Project

**CIF** : Cost, Insurance, Freight

CTD : Custom Transit Declaration Certificate
 CWDB : Carpet and Wool Development Board
 CWIN : Child Workers in Nepal Concern Office

EEC : European Economic Community
EEE : Exporters, Exchange Entitlement

**EFTA** : European Free Trade Area

EPZ : Export Promotion Zone
ESC : Export Service Center

**ESCAP**: Economic and Social Commission for Asia and the Pacific

FCA : Free Career

**FNCCI**: Federation of Nepalese Chamber of Commerce and Industry

FOB: Free on Board
FY: Fiscal Year

**GATT** : General Agreement on Trade and Tariff

**GoN** : Government of Nepal

**GSP** : Generalized System of Preferences

GTZ : German Technical Cooperation

i.e. : That is

**IGEP**: Indo German Export Promotion Project

**IMCC**: International Management and Communication Cooperation

IWS : International Wool Secretariat

**JETRO**: Japan External Trade Organization

L/C : Letter of Credit

**LDC** : Least Developed Countries

**MOF** : Ministry of Finance

**NASPEC**: National Society for Protection of Environment and Children

NCC : Nepal Chamber of Commerce

NCEA : Nepal Carpet Exporter's Association

**NGCCI**: Nepal German Chamber of Commerce and Industries

**NJCCI**: Nepal Japan Chamber of Commerce and Industry

**NPEDC**: National Productivity and Economic Development Center

NRs. : Nepali RupeesNS : Nepal StandardPR : Public Relation

SATA : Swiss Association for Technical Association

SITC : Standard International Trade Classification

**sq.m.** : Square Meter

**TPC**: Trade Promotion Center

**UK** : United Kingdom

**UNCTAD**: United Nations Conference Trade and Development

**USA** : United States of America

**USAID** : United States Agency for International Development

Vol. : Volume

Yr : Year